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# THE MARKET IS OPEN

# **Diversity in Finance Conference**

2025 Sponsorship Package



CIBC (

DeGroote Finance & Investment Council

THE MARKET IS OPEN



**DIFC** 

CONFERENCE

#### **Disclaimer**

#### Introduction

This presentation was prepared exclusively for the benefit and use of the recipient with the purpose of better understanding our organization

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# **2024 Diversity in Finance Conference Highlights**

Introduction











# DIFC's Success was Made Possible by Contributions from our Generous Sponsors and Partners

Introduction



CIBC CAPITAL MARKETS





























# Over the Last Two Years, DIFC Has Had the Privilege to Host Many Prominent Speakers

#### Introduction

We pride ourselves on ensuring students get access to the best, while diverse professionals can have a platform to speak about their experiences as well as their part of the business. We seek to educate and bringing very knowledgeable speakers is absolutely critical to create an enriching experience

#### **Helen Hayes**



**Blackrock** Managing Director & Head, iShares Canada

#### **Laura Adams**



Morgan Stanley
Managing Director,
Institutional Sales & Trading
and Wealth Management

#### **Chint Kulkarni**



CIBC Capital Markets Managing Director & Head, Industry & Client Coverage, Global Corporate Banking

**Amy South** 



CIBC Capital Markets
Chief Administrative Officer

#### **Amy Glading**



**HOOPP**Managing Director,
Public Equities

#### **Christina Wood**



CIBC Capital Markets Executive Director, FX Options Trading

#### Williams Lumsden



RBC Capital Markets Director, Investment Banking

#### **Ben Halm**



**Scotiabank** Director, Investment Banking

#### **Nicole Miller**



National Bank
Managing Director & Co-Head,
Institutional Sales, Fixed
Income, Currencies &
Commodities

#### Joegina Philip



National Bank Managing Director, Risk Management Solutions

# **Anne-Sophie Thene**



National Bank Director, Loan Structuring & Syndication

Leah Keenliside



National Bank Director, Global Equity Derivatives

#### **Colin White**



Mackenzie Investments Vice President, Inside Sales

#### **Safiya Bannister**



HOOPP Assistant Vice President, Securities & Treasury Operations

#### **Drew Barot**



Polar Asset Management Associate, Equity & Credit Long/Short Investing

#### **George Nikoletos**



**Polar Asset Management** Trader, Rates

# Canada's Leading Diversity Event to Help Connect Students and Create a Platform for Learning

Introduction

## What is the Diversity in Finance Conference (DIFC)?

This conference was founded in 2021 with the goal of supporting students who come from underprivileged backgrounds obtain access to opportunities in capital markets. Over the years the idea of "diversity" has been constantly evolving, shifting towards supporting one group or another. In our case, we seek to help all who have a demonstrated "need" and can prove/show that they have been disadvantaged and need the support as they embark on their career journey. Through this approach, we find the "diamonds in the rough" and continually support groups disadvantaged based on their socioeconomic status, veteran status, race/ethnicity, gender, disability status, and/or sexuality

# The 4th Annual Diversity in Finance Conference will be hosted on January 24, 2025, at CIBC Square, Presented by CIBC Capital Markets

## What's Changed?

After hosting within the student group, The DeGroote Finance & Investment Council (DFIC) the decision was made to establish this critical event as a **non-profit organization** allowing us to better partner with corporations and establish longevity. Additionally, opening the conference more widely to other universities is another vital piece to ensure no bias and allow everyone a fair opportunity. We believe in a meritocracy, that is what the industry is built upon, so rather than shifting standards, we focus on preparing students for this path; this is one of our core missions

## Why Sponsor?

There is a ton of other organizations that tackle the same issues we do, but our differentiator is we seek to educate and bring better access to students and young professionals from all walks of life. Your participation will allow you to make a meaningful difference whether it be through speaking at the event or networking with students. We curate the best ~100 students annually for our coveted event and give you access to the best talent across Canada

# We Offer a Flexible and Rich Benefit Package to Our Generous Supporters

Sponsorship Benefits

Sponsorship Benefits	Platinum (\$12,000)	Gold (\$6,000)	Silver (\$3,000)	Bronze (\$1,500)	Entry (\$500)
Corporate logo on digital and print materials. Firm- specific merchandise included in delegate bags	<b>✓</b>	<b>✓</b>	✓	✓	
Representative spots at cocktail networking reception	16 Tickets	12 Tickets	8 Tickets	4 Tickets	2 Tickets
Curated resume book and access to delegate statistics	✓	✓	<b>✓</b>	Resume Book ONLY	
Listed as the "Presenting Sponsor" for one specific session: panel, workshop, or fireside chat (if available)	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Nominate a speaker and/or moderator(s) for one of our pre-designed sessions	<b>√</b>	<b>✓</b>	<b>✓</b>	<b>√</b>	
On-site Interviews with top student delegates	✓	<b>√</b>	<b>✓</b>		
Listed as a sponsor for a specific session at the conference	Cocktail Reception Sponsor	Lunch Sponsor Bar Sponsor	Panel, Fireside, or Workshop Sponsor	Breakfast, Coffee, or Snack Sponsor	
Host your own curated 30 – 60-minute session, it could be a workshop, panel, or fireside chat	✓	<b>√</b>			
Sponsor a student table or host a booth, custom signage and greater visibility on social media	<b>√</b>	<b>✓</b>			
"Presenting Sponsor" for 1-year and priority to renew sponsorship for the upcoming year	Not Available				