### Wealth Managers' Forum 2022

Presented by: The Canadian Association of Alternative Strategies & Assets



Tuesday, February 15<sup>th</sup> to Thursday, February 17<sup>th</sup> Plus Additional Meeting Day: Friday, February 18<sup>th</sup>



# ASSET MANAGEMENT

### Access to a whole new world of investing

Turnkey access to diversified, institutional quality global private asset portfolios

Provide your clients with a real Endowment Model and access to top tier institutional asset managers focused on:

- Private Credit
- Private Equity & Venture Capital
- Private Real Estate & Infrastructure

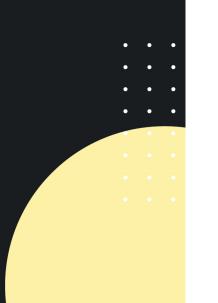
Registered Accounts Eligible Open-Ended Fund Structure Available On FundSERV

For more information, contact stephanie@bridgeportasset.com

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# Institutional grade staking for your investment portfolio.

Figment has built an advanced blockchain platform by applying 30+ years of real world experience. Trusted by over 110+ institutions, we support over 45+ protocols which form the backbone of Web 3, decentralized finance, and stable financial returns.





### YOUR SOURCE FOR ALL THINGS ALTERNATIVE

Welcome to our conference focused on the requirements and preferences of retail, HNW, and UHNW Investment Advisors and allocators. We specially designed these three days to speak to the topics that are top of mind for you, while allowing ample opportunities to meet your peers, investment managers, and others in either one-on-one meetings or small group discussions (Table Talks) throughout the days. We also have our CAASA CE Centre at your disposal which will have 60+ of our webinars and podcasts from 2021 ported over as well as a course from each of our conference sponsors, and a selection of our panels and presentations.

We hope you get a great deal from this forum and look forward to any feedback you might have!

### **THANK YOU TO OUR SPONSORS**



Empowering & informing Advisors and Investors

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## ASSET MANAGEMENT INC.

### **MANY AVOID RISK EXPERTS PREPARE FOR IT**

In investment, as in life, taking risk is unavoidable; it is necessary to perform and grow.

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### Visionaries in the Art of Alternative Investments

Invico Capital Corporation is an award-winning Canadian investment fund management firm providing alternative investing and financing solutions in Canada and the U.S. Its signature fund, the Invico Diversified Income Fund, is an open-ended mutual fund trust that invests in a diversified portfolio of high yield private lending and energy working interests with a 7% - 8.5% per annum target distribution rate.

#### **Fund Highlights**

Monthly cash distributions (>>> Over eight-year track record (>>> Registered IFM, PM, and EMD (>>> Quarterly redemption options (>>> USD option available (>>> Complementary to public markets Responsible investing practices Eligible for registered plans

#### **Recognized for Industry Excellence**

- 4x Canadian Hedge Fund Award Recipient
- Private Capital Markets Association Award Winner
- WNX Top 100: Canada's Most Powerful Women Recipient
- Wealth Professional Female Executive of the Year Recipient





### UNIGESTION

#### **INCLUSIVE, ACTIVE, AND PAN-ALTERNATIVE**

The Canadian Association of Alternative Strategies & Assets (CAASA) was created in response to industry requests for a national group to represent the Canadian alternative investment participants, including investors, asset managers, and service providers. CAASA is inclusive in that it welcomes participation from all companies active in the space as well as select individuals (those with investors) who might want to participate in committees and working groups - or simply attend member events - without their employer being a member of the association. CAASA is very active in both committees & groups and events: 33 events in 2018 and at least 50 planned in 2019 (15 in the first 2 months alone). Panalternative, for CAASA, encompasses all alternative strategies and assets including: hedge funds / alternative trading strategies, private and public real estate (funds and direct), private lending, private equity, development & project finance, digital assets / cryptoassets, weather derivatives & cat bonds, and all aspects of diligence, trading, structuring, dealing, and monitoring alternatives in a stand-alone portfolio and as part of a larger investment strategy.

#### MEMBER BENEFITS

Investors join CAASA to be a part of a formal network of pension plans, foundations, endowments, sovereign wealth funds, and family offices to discuss ideas, strategies, and operational issues particular to their businesses - all within a closed group where managers and service providers may or may not be included, depending on the forum.

Managers see the association as a way to connect with peers, investors, and service providers to speak to fund structuring, sales & marketing, and regulatory issues. CAASA is not a capital introduction platform, but we do create forums where investors and managers can meet organically or via structured meeting sessions where participation by the investors is strictly opt-in.

Service providers participate in our events and working groups as well as assist in the production of thought leadership pieces which provide relevant information to both association members and the industry and investing public at large.

Founders participate in our Founders' Pitch Competitions as well as other initiatives created to propel their fledgeling businesses forward.

#### NATIONAL AND GLOBAL

CAASA believes that the Canadian alternatives industry has a great deal to offer Canadians and the global community. The Canadian Model of Pension Management is well-known for its large alternatives focus, managed in-house in many cases with substantial allocations to external managers as well. Canadian investment managers operate in a robust regulatory regime (of hedge fund managers) that is becoming the norm across the globe and a stable banking back-drop that provides solace for investors as well as opportunities for managers. Talent in investment management (approximately 10% of all CFA charterholders reside in Canada) as well as newer areas such as digital assets and robo-advisory services are a differentiator. Of course, Canadian investors and managers are keen to learn of best practices in operations and portfolio management from their global peers.

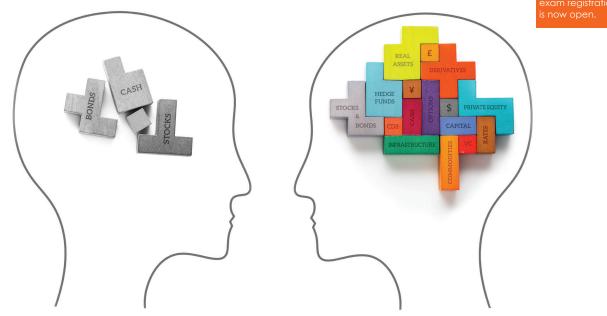
#### WHY JOIN?

As mentioned, we have attracted 330+ members over the last 4 years or so and the reasons are plentiful and varied. Whether an investor, manager, or service provider, some seek a group of like-minded individuals in the alts space to connect with on an on-going and (semi-)structured basis; others have a more commercial interest in that they are intent upon being aware of the newest trends in the industry and (providing they have one) presenting their knowledge to an audience of peers; and others have made their mark (or are on their way to doing so) and really just want to give back to a group of people that has done a great deal for them.

Whatever your motivation, if you're not in membership yet we'd love to hear from you!

### **ABOUT CAASA**





### Think Like an Allocator. LEARN HOW AT CALA ORG.



### STAY UPDATED, AS REQUIRED BY LAW

We are always seeking ways to facilitate industry participants to engage with each other and our new service **The KYP Nexus** is our latest offering that links asset managers with investment advisors.

Legislation in effect on January 1, 2022 requires significant changes in an investment fund's terms to be communicated to investment advisors - and it also requires investment advisors (and their IIROC employers) to ensure that they are current on these changes. This communication could be in the form of a press release or other broadly distributed service, but the definition of 'significant' can be interpreted as a change in mandate, portfolio manager or the portfolio management team, fees attributable to the fund (including management and incentive), or even possibly the appointment of auditor or other service providers - these more nuanced changes might not warrant the expense of a full-blown press release, however. Also, we would be hard-pressed to assume that any advisor might have a process to keep track of all these changes.

### **ENTER THE NEXUS**

Our solution, almost one year in the making, provides a one-stop solution for all Investment Advisors, their IIROC brokerdealers, and asset managers across Canada. It provides one point of contact for these parties to communicate significant changes and keeps a historical record as well.

The KYP Nexus is open to all market participants in Canada - whether a CAASA member or not, however members receive certain benefits in addition to the basic package. The coding and upkeep of the system is financed by our operating budget as a service to the industry.

### EASY REGISTRATION

Investment Advisors can add their name to the list easily via the CAASA site and we guarantee that their information will not be distributed outside of our CAASA database. Once registered, IAs will receive a monthly update on significant changes from all asset manager/issuer participants on the platform which they or their staff can review and potentially integrate in their investment process.

**IIROC Dealers** can register a point of contact in their IA advisory or compliance teams to receive these monthly updates and send along to their IAs or have available in their intranet. Dealers can also provide IA contact information (simply email would suffice, but may include full name) in a bulk file to be uploaded to the CAASA database.

Asset Managers can register to the platform as well, providing a key contact who will update their information at least every month (can be done as it happens also). Basic services allow a notation that a significant change has occurred at the asset manager (which the IA can contact for more details). CAASA members can also include a description of the change, a link to their site to provide more information (such as a pdf or webpage), and contact information that can be used to get receive additional insight.

All of these services are offered without additional cost to all IAs, IIROC dealers, and asset managers.

#### JOIN NOW

The KYP Nexus is available now and actively adding IA, IIROC, and asset manager contacts. It's the law that this information is put into the hands of advisors in a timely manner and we are happy to provide this conduit of communication.

All market participants are welcome to contact us for more information about this initiative, membership, or anything else. We love feedback!

## THE KYP NEXUS

# **KICK-OFF KEYNOTES**

### THURSDAY, FEBRUARY 3<sup>RD</sup>

### **ALL TIMES EST**

2:00 PM	<ul> <li>Virtual YVR - Views From the Bond/Credit Markets</li> <li>We'll just pretend that we're at the storied Vancouver Club as we hear from these experienced fixed income managers talk to how they see markets unfolding over the rest of the year. We'll be back there for the CAASA Alternative Perspectives conference in June!</li> <li>Philip Mesman, Picton Mahoney Asset Management, and Liam O'Sullivan, RPIA</li> </ul>
4:00 PM	<ul> <li>Virtual YYC - Real Estate Investing in Your Own Backyard</li> <li>We were looking to meet at Saltlik, but that will have to wait (FYI, CAASA will be at the Stampede in '22, just in case anyone is making travel plans). Both Scott and Jason are tried-and-true Calgarians and spoken before at our events - this may be the first time they are together on our stage, though! This will be a super discussion on opportunities in Prairie (and other) real estate.</li> <li>Scott Starratt, Canaccord Genuity Wealth Management, and Jason Jogia, Avenue Living Asset Management</li> </ul>
5:00 PM	End of Part 1 of Kick-off Keynotes

### THURSDAY, FEBRUARY 10<sup>TH</sup>

2:00 PM	<ul> <li>Virtual YUL - The Francis Sabourin Hour: WMF Edition</li> <li>We had a regal venue in mind for this event, but thanks to COVID we're back to virtual. As many know, Francis hosted seven of his popular webinars with us in 2021 (and one more already in January). Get ready for a super discussion!</li> <li>Francis Sabourin, Richardson Wealth, and Michael Sager, CIBC Asset Management</li> </ul>
4:00 PM	<ul> <li>Virtual YYZ - Access to Private Equity         Private Equity has been an elusive asset class for retail investors - whether it's because of the typically closed-end structures, long lock-ups/total illiquidity, staggered cash-flows, and pricing difficulties make approving these products more difficult than more traditional investments or public market-based ones like hedge funds and liquid alts. This session will delve into how retail advisors and their clients can gain access to private equity in all its forms: funds, co-investments, and secondaries.     </li> <li>Tom Johnston, iCapital Network, and Paul Kwon, Unigestion Asset Management</li> </ul>
5:00 PM	End of Part 2 of Kick-off Keynotes

### **TUESDAY, FEBRUARY 15<sup>TH</sup>**

8:00 AM	Tête-à-tête meetings (5 x 20-minute meetings)
9:40 AM	Platform Introduction
10:00 AM	NowTalk – The State of Alternatives This NowTalk features a research how that's world-renown for the depth and breadth of its reports and surveys covering all areas of the alternatives landscape across the globe. Advisors will be well-served to tune in to this presentation to get up to speed on what is happening in the space and where opportunities might present themselves over the next while. Speaker TBD at press time

	S EST TUESDAY, FEBR
10:30 AM	<b>To Short, or Not To Short?</b> The universe of investment options i that employ various techniques to v investors. Does stock-picking suffic techniques to use? This panel will d they do it (or not), and how those will derivatives strategies) and manage the <b>Ryan Marr,</b> Waypoint Investment H <b>Omelchak,</b> LionGuard Capital Mar Corporation
11:30 AM	Mini-break
11:45 AM	Liquid Alts Lunch 2022 This is it! Now in its third year, our Li the retail channel. Celebrating 3+ ye Investment Management Industry (3 about not only \$20+ billion in AUM, alternatives overall. James Burron, CAASA, Travis Do Asset Management, and Tim Ellio
12:45 PM	Lunch Break
1:00 PM	NowTalk – The Lyon's Share: A look This NowTalk features a pioneer in t his role of introducing new and eme emerging manager scene in Canada returns, new investors, and addition Grahame Lyons, Arbutus Partne
1:30 PM	CAASA Chat: The View on Credit & Our first keynote features two scions David Picton of Picton Mahoney Ass and opportunity to get a longitudina who are in the trenches and can spe missed! James Burron, CAASA, David Pic RPIA
2:30 PM	Mini-break
2:40 PM	Table Talks (3 x 20-minute meetings)SigmaSandboxUnigestionLiquid Avatar TechnologiesInvico Capital - A Cost-Benefit Discu
3:40 PM	Tête-à-tête meetings (7 x 20-minute n
6:00 PM	End of Day 1

ALL TIMES EST

# **DAY 1 AGENDA**

### TUESDAY, FEBRUARY 15<sup>TH</sup> (CONTINUED)

in Canadian equity funds is dominated by long-only strategies alue and trade stocks, and use shorting to deliver value to their ce to produce excellent portfolios, and - if so - what are the best delve into how a selection of managers might short (or not), why vho do short express their views (e.g., cash borrow or various the unique risks that shorting can pose.

Partners, Philip Smith, Investment Partners Fund, Andrey anagement Inc., and Jordan Zinberg, Bedford Park Capital

iquid Alts Lunch is a stalwart of any conference focused on ears since promulgation, the Modernization of the Canadian (31-103) original comment letter from March 2013 has brought but a sea-change in how advisors and investors view risk and

owle, Maxam Capital Management, Andrew Torres, CI Global ott, Connor Clark & Lunn Funds Inc.

#### k at emerging managers

the fund marketing and placement business - especially now with erging asset managers to advisors. In this chat he speaks to the la features a real estate manager that is growing its portfolio via nal allocations from current ones.

ers, and Mark Irwin, DaVinci Capital Partners

#### Equity Markets

ns of the Canadian securities and asset management industry: set Management and Richard Pilosof of RPIA. This is a real treat al look at the industry, spanning decades, from these veterans eak to all areas of their respective specialties. This is not to be

cton, Picton Mahoney Asset Management, and Richard Pilosof,

ussion of Liquidity in Alternative Investments

meetings)

# **MANY FORMS OF CONTENT**

### **TÊTE-À-TÊTE MEETINGS**

This is your opportunity to schedule one-on-one meetings with any conference delegate. All matching MUST be completed by end of day on Monday, February 12<sup>th</sup> to ensure the scheduling software has time to confirm the meetings and each one is served up to you at the right time.

You can schedule as few or as many (up to 56, 20-minute meetings over the 2 days): book-ending Day 1, 2, and 3 (morning only) and all day on Day 4. Over the years we received feedback that these are possibly the best part of our conferences as it gives folks an opportunity to connect away from the scheduled panels and meal times and really drill down into their respective interests. The software automatically suggests times that are mutually convenient for both parties.

Anyone can book a meeting with any other delegate. Please decline meetings that you might not be interested in or able to commit too - then the other party can invite another to chat. And if you are interested, you're free to connect via our messenger or ask for their email (we DO NOT release delegate contact information, so you'll have to ask for it or send yours along to them and await a response).

All meetings will be scheduled via the CAASA All-in-One Virtual Platform. Meetings should be completed by end of day on Monday, February 12<sup>th</sup> to ensure entry into the virtual room.

### **TABLE TALKS**

We do not sell paid-for speaking spots, preferring delegates to choose when they might like to hear from sponsors. Table Talks are 20-minute sessions where anywhere from 2 to 30 delegates can get a briefing on a topic and participate in an interactive discussion. As with all of our events, we refrain from pay-to-play and draw all speakers from membership and prefer audiences to opt-in to more niche discussions, as will be delivered at the Table Talks.

Attendees can choose up to three sessions out of each of the those offered on February 9th, 10th, and 11th. Titles/topics of each session will be published on the CAASA All-in-One Virtual Platform, also where attendees will register for their desired sessions. This should be completed by noon on Monday, February 12th to ensure entry into the virtual room, although one can enter rooms on-demand on the day if space allows.

### **CAASA CE CENTRE - COURSES ON ALL THINGS ALTERNATIVE**

We believe in making alternatives as accessible as possible and developed our CE Centre with that in mind! Launched in early 2021, we partnered with **Learnedly** to create a platform for IIROC Investment Advisors (and many others, as described below) to gain unbiased knowledge across all alternative strategies and asset classes. Of course, true to our mantra of access, registration on and use of this platform by



advisors is 100% free and without any additional charge, ever. And, of course, we will never sell your information to anyone.

To date, we have released more than 60 courses including sessions from our Wealth Managers' Forum 2021 and Digital Assets Global Exchange 2021 and (soon) discussions from our Private Equity & Venture Capital Assembly 2021. We also transferred many of our webinars (all of them to be added by end of January 2022) on topics such as: India, China, Colombia, growth stocks, alt-alts, real estate, private lending & mortgage funds, guant investing, the effects of COVID on certain markets, KYP & compliance, cryptoassets/currencies, ESG, the metaverse, inflation, foreign exchange, and more!

We offer CE credits available from the Financial Planning Institute and the Mutual Fund Dealers Association. We are adding eligibility for both CFA and CPA members and given that our courses are content-rich, provide real insights vs. marketing pitches, and the skill-testing questions are written by an experienced individual in that field we believe our courses are appropriate for these and other designations in the financial and investment field

8:00 AM	Tête-à-tête meetings (6 x 20-minute m
10:00 AM	NowTalk – Biotech: Great Things This NowTalk looks into the exciting ( seasoned trader in the field. Eden Ra which can exploit the great deal of in and their innovations. Eden Rahim, Next Edge Capital
10:30 AM	Translating One's Strategy to Liquid When the rules were being drafted for allow many strategies but these four version (exactly the same or modified stories and learn how liquid alts can Craig Machel, Richardson Wealth, Justin Jacobsen, PenderFund Cap Management
11:30 AM	Mini-break
11:45 AM	Adding Crypto to Your Book Cryptoassets and cryptocurrencies h of (economic) society to a full-blown are asking about them more frequent them. This panel will discuss some of their books and how to position them Kerem Kolcuoglu, Penrose Partne Hashim Mitha, MeetAmi Innovation
12:45 PM	Lunch Break
1:00 PM	NowTalk – Navigating ESG Data This now talk delves into data and ho better understand how a portfolio mig speakers have a great deal of experie digestible and tailored to investors ar important subject. Jocelyn Courcelles, Fundata and I
1:30 PM	<ul> <li>Definite Diversifiers (alt-alts)</li> <li>Diversification can be difficult to disc alternative strategies and assets that portfolios.</li> <li>Dr. Keith Black, Financial Data Pro Management, Robb Nelson, AgriRo Inc.</li> </ul>
2:30 PM	Mini-break
2:15 PM	Table Talks (3 x 20-minute meetings)Figment - Generating Stable Returns ofOrchard Global Asset Management#3: Introduction to litigation financeBridgeport Asset Management
3:40 PM	Tête-à-tête meetings (7 x 20-minute m
6:00 PM	End of Day 2

# **DAY 2 AGENDA**

#### WEDNESDAY, FEBRUARY 16<sup>TH</sup> **ALL TIMES EST**

#### neetings)

(and very much more in the news!) topic of biotech from a ahim's mutual fund offers long-only and long-short versions n-depth information that he has amassed on these companies

#### d Alts

or Liquid Alts, some postulated that they were too restrictive to examples show that it is very possible to produce a liquid alts d) of many tried-and-true trading strategies. Come hear their expand the realm of possibilities for investors.

Julian Klymochko, Accelerate Financial Technologies, pital Management, and David Burbach, YTM Capital Asset

have gone from esoteric ideas embraced by a few in the fringes multi-trillion-dollar asset class in just the last 5-10 years. Clients itly and there are both unregulated and regulated options for of the ways that IAs can incorporate exposure to these assets in m with clients alongside more traditional assets. ers, Raj Lala, Evolve ETFs, Sue Ennis, Hut 8 Mining, and ns

ow portfolio managers, analyst, and investment advisors can ight be ESG compliant both initially and in the future. Both ience working with data and creating output that is easily and advisers. Join us for this informative talk about a growingly

#### Bonnie Lyn de Bartok, The S-Factor Co.

cover as well as fleeting, but this line-up of speakers has at are unique and can provide true diversification for investor

ofessional (FDP) Institute, John Fisher, Bridgeport Asset Roots Capital Management, and Tim Gallagher, Music Royalties

on Digital Assets and Fueling Innovation - #1: Infrastructure for a wider investor base; #2: Tail Risks;

neetings)

### **DAY 3 AGENDA**

### THURSDAY, FEBRUARY 17<sup>™</sup>

**ALL TIMES EST** 

8:00 AM	Tête-à-tête meetings (6 x 20-minute meetings)
9:50 AM	<ul> <li>NowTalk – Neo Ideas: Platform Traded Funds         Access to new issues in the offering memorandum space can be a confusing and daunting task for both IAs and clients. Sourcing deals, performing diligence, and completing the required paperwork are just three areas that platforms such as NEO Connect and DealSquare ameliorate and simplify. This NowTalk will discuss how IAs can get their clients access to cutting-edge transactions that can truly diversify their holdings (and their book) as well as provide a differentiator for their practice.     </li> <li>Peter-Paul Van Hoeken, DealSquare, and Erik Sloane, Neo Exchange</li> </ul>
10:30 AM	<ul> <li>Real Estate Round-Up</li> <li>Real Estate is perhaps the oldest investment and one that continues to provide value for investors over various markets and business cycles. This panel will highlight leaders in the field and provide insight into how IAs and their clients can best make use of its particular benefits and challenges.</li> <li>Sandy Poklar, Firm Capital, Sanjil Shah, Alignvest Student Housing, Dennis Mitchell, Starlight Capital, and Prakash David, Triovest</li> </ul>
11:30 AM	Mini-Break
11:45 AM	<ul> <li>Insight ETFs: WMF Edition         ETFs were invented in Canada and we continue to offer an amazing array of one-asset, index, portfolio, and thematic options for investors of all types. This panel includes some of the innovators in the space and will provide IAs with a view of the landscape and how they can be used in various client portfolios.     </li> <li>Robert Duncan, Forstrong Global Asset Management, Michael Cooke, Mackenzie Investments, Warner Wen, Global X ETFs, and Bobby Eng, Franklin Templeton</li> </ul>
12:45 PM	Mini-break
1:00 PM	<ul> <li>NowTalk – Alts, Data, and Alternative Data</li> <li>This NowTalk looks into how IAs and other advisors can get up the curve on alternative investments, data-driven investing, and the new-new world of alternative data. Our speakers will introduce three ways to gain valuable knowledge and skills in these areas and some advice as to which ones might be best for you - depending on your business plan and preferences.</li> <li>Dr. Keith Black, FDP Institute, and John Bowman, CAIA Association</li> </ul>
1:30 PM	<ul> <li>Focus on Private Lending</li> <li>Private Lending (aka private debt, aka private yield, aka private credit) is one of the fastest growing asset classes in the world, providing important diversification benefits to investor portfolios and IA books as it distributes credit to typically underserved or unbanked areas of the market. This panel has speakers representing a selection of the industry and will be a real eye-opener for those who are in the market or looking at allocating to this area.</li> <li>Travis Forman, Harbourfront Wealth Management, Alkarim Jivraj, Espresso Capital, Allison M. Taylor, Invico Capital Corporation, and James Kelly, Cortland Credit, and Katie Bonar, Cameron Stephens</li> </ul>
2:30 PM	Mini-break
2:40 PM	Tête-à-tête meetings (10 x 20-minute meetings)
6:00 PM	End of Day 3

# **DAY 4 AGENDA & CE CENTRE**

8:00 AM	Tête-à-tête meetings (27 x 20-m
5:00 PM	End of Day 4 Program

Typically, we do not release the names of individuals attending CAASA events - including to sponsors and speakers at events - although we may disclose the employers of attendees, except for those working at single family offices which are redacted. For this gathering, of course, all delegates have access to the individuals' names and employers for the purpose of scheduling meetings and booking seats at Table Talks. However, we never release the email addresses or phone numbers of attendees; asking instead that folks reach out via the mobile app / web portal or other means such as corporate websites or services such as LinkedIn. We can pass on contact requests to another party, without any guarantee of a response.

To ensure the security of information and views expressed during the summit panels and other sessions, we use a scheduling platform that integrates pre-recorded and live video so that all attendees can easily connect during the têteà-tête sessions, Table Talks, and plenary times. Since attendees will be identified as their login name for each session, if we see duplicate names or believe another person is using a delegate's login, we will terminate transmission and investigate - and ask attendees to let us know if they see something suspicious.

All tête-à-têtes and Table Talks will not be recordable via the site - however all panels and 'main stage' sessions will be available. Shortly after the conference, we will upload all from this latter class into the CAASA CE Centre as individual courses that can be used to satisfy one's continuing education requirements. We currently have Financial Planning Institute and Mutual Fund Dealer Association (MFDA) accreditations and will be adding CFA and CPA ones shortly as well. We have 60+ courses on the platform already and will add 60+ more each year as we continue with our mission to educate all on the benefits and challenges of allocating to alternative investments.



Discover. Develop. Master.

Powered by learnedly.

### FRIDAY, FEBRUARY 18<sup>™</sup>

*minute meetings)* 

### **PRIVACY & SECURITY**



caasa.learnedly.com

## **OUR DATAROOM**

### ALL THE DATA REQUIRED TO MEET YOUR (INVESTMENT) MATCH

At the suggestion of one of our single family office members, we partnered with SigmaSandbox to create a dataroom to provide a more robust experience for managers and investors by getting performance and other information into the hands of prospective investors. We believe this free offering, exclusive to CAASA members, can be used in advance of the conference, during it, and afterward as much as one might like.

#### FOR INVESTORS

Simply create a login and you can search the database, choose any number of funds, introduce them into a portfolio approximating yours (more than 2,500 ETFs and 115 indices to choose from) to see how they might have affected its returns, and/or download tear-sheets of the fund to get portfolio and other data on it, the manager, and whom to contact to get more information.

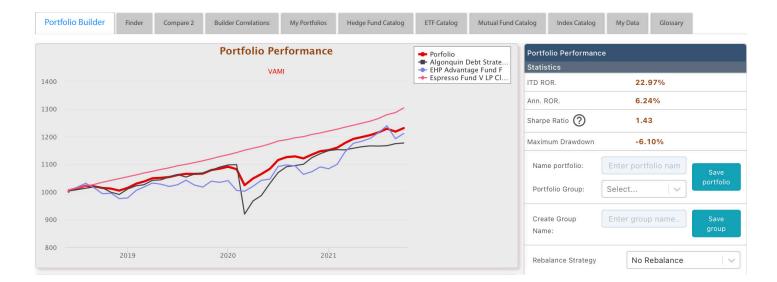
You can also produce pro forma portfolios (like the one below) to see how adding certain funds could have affected returns. The weighting of each fund can be easily adjusted - leading to all performance metrics being updated immediately.

To simplify your search, we have a special CAASA Catalogue that can be used to seek our members' tear-sheets and return profiles. This list is constantly growing as more of our manager members see the value in making their data available to select investors like yourself.

#### FOR MANAGERS

Uploading your performance and other information gets you on the radar of delegates at the conference and, as SigmaSandbox and CAASA will be making this available to more than 1,000 endowments, other significant investors, and wealth managers across North America and around the world with our ongoing events and those held in concert with other associations and the Government of Canada. It is simple and easy to do so and sets your fund apart with the opportunity to have many investors see how well you manage funds entrusted with you.

It is very easy to do the initial data population as well as monthly/periodic updates to the platform. Basically, SigmaSandbox does all of the heavy lifting and has created a very streamlined process requiring minimal additional effort on the managers' part.





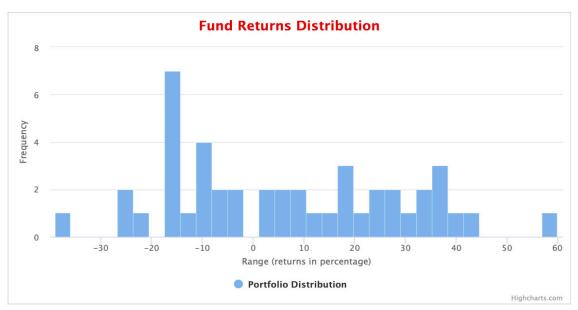
**3IQ Global Cryptoasset Fund A** 

#### **Fund Details**

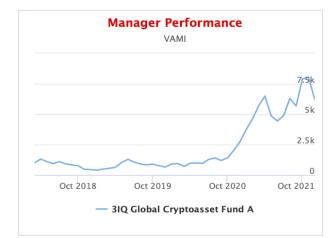
The 3iQ Global Cryptoasset Fund ("GCF") is established as a mutual fund trust and its investment objectives are to provide investors with exposure to a portfolio of three leading cryptoassets, namely, bitcoin, ether and litecoin, with an opportunity for long term capital appreciation. Rebalancing of the Fund and the historical composite returns are subject to quarterly and "trigger" rebalancing. The triggers are defined in the offering memorandum, with upper limits set at 75% for bitcoin, 50% for ether, 50% for litecoin.

Statistics & Ratios Summary						
	Fund	Benchmark				
Ann. RoR	62.57 %	N/A				
Sharpe Ratio (0%) 🧿	0.99	N/A				
Volatility ⑦	79.33 %	N/A				
Average Monthly Return	6.55 %	N/A				
Highest Monthly Return	60.00 %	N/A				
Lowest Monthly Return	-39.00 %	N/A				
Maximum Drawdown	-69.49 %	N/A				
% Positive Months	55.56 %	N/A				
% Negative Months	44.44 %	N/A				
Average Monthly Gain	23.72 %	N/A				
Average Monthly Loss	-14.92 %	N/A				
1Y Return	N/A	N/A				
1Y Volatility	N/A	N/A				

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	YTD
														Benchmark
2021	36.44%	23.27%	23.43%	14.00%	-25.00%	-8.76%	10.00%	29.00%	-10.00%	39.00%	2.00%	-23.00%	125.79%	0.00%
2020	37.41%	5.28%	-25.85%	37.85%	2.39%	-2.92%	34.40%	8.11%	-14.78%	18.21%	44.04%	35.10%	318.67%	0.00%
2019	-11.00%	21.00%	13.00%	17.00%	60.00%	26.00%	-17.00%	-15.00%	-8.00%	7.00%	-15.00	-14.00%	45.72%	0.00%
2018	N/A	N/A	N/A	31.00%	-16.00%	-15.00%	18.00%	-17.00%	-9.00%	-8.00%	-39.00%	-4.00%	-55.09%	0.00%

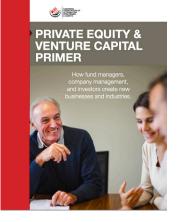


#### **Contact Information** 3iQ Corp. 1 King St. West, Suite 4800 Toronto, M5H 1A1 fpye@3iq.ca∎ 1 (514) 775-0010



# **RECENT PUBLICATIONS**

### **COVERING ALL THE BASES**



We are constantly in search of ways to make alternatives more accessible to investors and our series of papers and primers (found on the Publications area of our website) are no exception.

Prior publications include The Case for Real Estate Investing, Canada's New Liquid Alternatives, and Investing in Real Estate and Private Lending.

We released our Private Equity & Venture Capital Primer in April of 2021 thanks to the contributions of our members: FirePower Capital. Innovobot. Investcorp. Mackenzie Investments, Raiven Capital, and Unigestion. A truly diverse range of views and companies to highlight many areas of the industry.

In May 2021 we released The Evolution of Quant spoke to how that world has adapted to various market and regulatory challenges over the last few years. Thank you to our participating members: Aspect Capital, Deutsche Börse Group, FORT LP, LFIS, ReSolve Asset Management, SmartBe Wealth, and WaveFront Global Asset Management.





We released our *Blockchain and Crypto-currencies* Explained paper in September - with much thanks to our contributing members **3iQ Digital Asset Management**, CI Global Asset Management, CMCC Global, CoinFund, Consilium Crypto, Fidelity Clearing Canada, Galaxy Digital Asset Management, and Horizons ETFs.

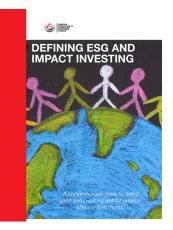
Quickly following in September was our paper *Defining* ESG and Impact Investing thanks to the input of **Evolve** ETFs, Nephila Climate, OPTrust, SS&C, and Waratah Capital Advisors.

Finally, in January 2022 we released our Democratized Alternatives: Liquid Alternativews in the Canadian Market thanks to the support and contribution from Maxam Capital Management, ehp Funds, CIBC Mellon, and Next Edge Capital.

Thank you again to all of our members for these, our other past publications, and those that we will produce in 2022 and onward. It's always great to work with you!

Any member that has a topic idea is encouraged to contact the CAASA office and we will do our best to make it happen!





# **PAYING FORWARD & GIVING BACK**

### TIME-TESTED MODEL USED TO READY THE NEXT GENERATION OF LEADERS

A special thanks to **Ron Cheshire** and **HarbourVest Partners' Daniel Conti** for working with us on this important program to bring together those who would like to take their personal growth and career to the next level with those who have been there. The key to this program is its focus on matching mentors and mentees as well as possible, bringing both of their strengths to the forefront during orientation, and allowing them, as professionals, to decide their schedule and how they will interact over the one year of contact.

#### **Eligibility:**

Matching Committee: individuals employed CAASA members or with individual membership; should have 10+ years of experience in the industry

Mentees: individuals employed CAASA members or with individual membership; 4 - 6 years of industry experience Mentors: individuals employed CAASA members or with individual membership or non-members; 10+ years of industry experience

#### Premise:

Mentorship, as opposed to coaching and other forms of guidance, is best performed between two well-matched individuals who have some level of experience (and maturity, as well as knowing what they want from the relationship) and participate in a comprehensive orientation that allows them to become an effective unit as guickly as possible.

#### Process:

In January and February 2022 CAASA will solicit applications for two parties: mentees and the Matching Group. Mentees will provide background on themselves as well as permission from their employer to participate in the program.

The Matching Group consists of 6-8 individuals who meet in March and April to match mentees with mentors. The Matching Group is not required to take on a mentee (but can if they like); rather, they review the profiles and suggest mentors and meet with the prospective mentors to explain the program and, as applicable, get them on board. The Matching Group commitment is just 2 months.

The Class of 2021 begins on June 1, 2022, ending on May 31, 2023. All pairs will be part of a half-day orientation where they will learn about their roles and tasks, the program overall, and each others' strengths and talents. A followup session will occur in September. Each pair may schedule their meetings/chats as they like and they may be inperson or over the phone.

The main purpose of the program, for many mentees, is to learn key skills and perspectives that can help them in their jobs and careers over the next few years. Many have great technical skills, and to gain a promotion involving managing people, take on a more client-facing role in the company, or just do their current job better it sometimes takes some outside help from someone who has been there.

This will be our third cohort and we are super-proud of the work of our Matching Committee in putting together the pairs, our mentors for their time, and mentees for their initiative to take part in this program!

Members are also encouraged to follow the lead of Farialle Pacha and Peter Figura who were our 2019 & 2020 CAIA Scholars. They had a comp pass to the exam for what is objectively the best course for alternatives - the Chartered Alternative Investment Analyst.

We open the submission window early in the year and announce the winner on about May 1. See our site for more!

### CAIA SCHOLARSHIP



### **NOTES**




Thank you to our many speakers, presenters, and those who added their themes and topics, panel and non-industry speaker ideas, and other invaluable input!

# **SPEAKER BIOGRAPHIES**

# **CAASA CHAT BIOGRAPHIES**

# **KICK-OFF KEYNOTES (YUL)**

### DAVID PICTON PRESIDENT AND LEAD PORTFOLIO MANAGER PICTON MAHONEY ASSET MANAGEMENT

David is a founding partner of Picton Mahoney Asset Management, President, and Lead Portfolio Manager, responsible for our Canadian equity market neutral, long short, and long-only strategies.

David has been a prominent presence in the Canadian investment industry for the past several decades. Highlights of his career so far include launching Synergy Asset Management in 1997 and working as its lead Canadian momentum portfolio manager (some of those mandates he continues to manage to this day), and spending eight years as Head of Quantitative Research at RBC Dominion Securities, where he was one of the top-ranked analysts in his sector.

David holds an Honours Bachelor of Commerce degree from the University of British Columbia.

### RICHARD PILOSOF PRINCIPAL, CHIEF EXECUTIVE OFFICER RPIA

Richard Pilosof is a founding partner and the Chief Executive Officer of RPIA, one of the largest alternative asset management firms in Canada.

Prior to founding RPIA, Richard spent over 25 years with RBC Capital Markets where he served as Managing Director and Head of Global Debt Markets. Richard was also responsible for developing and building RBC's international capital markets platform, now with significant operations in London, Hong Kong, Sydney, and New York.

Richard is an active community volunteer, serving as a Director on the Mt. Sinai Hospital Board and as Co-Chair for the Sinai Health Foundation, where he was also the Campaign Chair and a member of the Philanthropy Executive Council, the Stewardship Council, and the Gift Acceptance Committee. He is currently a board member of

the Ontario Junior Hockey League Foundation and President of the Pickering Panthers Junior A Hockey Club.

Richard holds a BA in Finance from Coastal Carolina University.



### FRANCIS SABOURIN FINANCIAL PLANNER & PORTFOLIO MANAGER RICHARDSON WEALTH

Financial Planner and Portfolio Manager, Francis Sabourin, Director, Wealth Management at Richardson Wealth, was awarded the Distinguished Advisor Award (prix Conseiller émérite) for the year 2016 by the publication Finance et Investissement, highlighting the good performance of his portfolios, both equal to or higher than the benchmarks, while minimizing the risks, thereby focusing on good capital protection. The Advisor of the Year Award is designed to recognize an advisor with at least 20 years of experience, who has marked the financial industry with a unique and remarkable practice. Francis celebrated 25 years of practice on October 5, 2017.

Among the most highly prized awards of excellence in the Canadian financial world, the Wealth Professional Awards are designed to recognize leaders in the wealth management industry and honour their contributions and outstanding achievements in Canada's financial industry.

Against this backdrop, in addition to taking home the top award of Global Advisor of the Year in 2016, 2017 and 2019, Francis took home the award for the Discretionary Portfolio Manager of the Year for 2018. In 2020, Francis won the Silver Award for Advisor of the Year – Alternative Investments

### MICHAEL SAGER VICE-PRESIDENT – MULTI-ASSET & CURRENCY MANAGEMENT CIBC ASSET MANAGEMENT

Michael Sager is a member of the CIBC Client Portfolio Manager team. Dr Sager partners with all CIBC distribution channels to deliver targeted thought leadership, education, and investment advice and perspective to clients and consultants.

Prior to joining CIBC Asset Management in 2018, Dr. Sager was an Asset Allocation Consultant at Alignvest Investment Management. Previously, he was a Senior Portfolio Manager at the Canadian Pension Plan Investment Board, a Fixed Income Currency Strategist at Wellington Management, Head of Currency Research at JP Morgan Asset Management and Putnam Investments, and an economist at the European Central Bank and the Bank of England.

Dr. Sager earned a Ph.D. in Economics from the University of Warwick and a Master of Science degree (with distinction) in Economics from the University of London.





# **KICK-OFF KEYNOTES (YYC)**

# **KICK-OFF KEYNOTES (YYZ)**

### **SCOTT STARRATT INVESTMENT ADVISOR & PORTFOLIO MANAGER CANACCORD GENUITY WEALTH MANAGEMENT**

Scott Starratt is a Certified Financial Planner and a Chartered Investment Manager. He graduated with a Bachelor of Commerce from the University of Alberta in 1993 majoring in Finance, Game Theory and Chemistry and draws on more than 29 years of experience in the financial services industry.

Scott's role is to lead the team and perform astute due diligence, manage portfolios and select top-tier alternative and hedged investments for our clients' downside protection. Scott gets to know company management teams on an up-close-and-personal basis to be able to assess funds based on more than figures on a balance sheet: he also considers each managers' ethics, track records and integrity under pressure.



### **JASON JOGIA CHIEF INVESTMENT OFFICER AVENUE LIVING ASSET MANAGEMENT**

Mr. Jogia serves as the Chief Investment Officer of Avenue Living, as well as Chief Executive Officer of our Opportunity Trust. He has over 15 years of experience in real estate capital markets and has originated over \$10 billion in real estate loans and \$500 million in equity. Prior to Avenue Living, he led the management of a \$1.5 billion real estate debt portfolio at a major Canadian bank. He has extensive experience in real estate investment analysis and capital structure on various real estate asset classes.

Mr. Jogia's insight and expertise in creating structures to attract capital, accessing capital markets, and alternative investments has helped Avenue Living parlay a focus on investing in the everyday to surpass \$2.5 billion in assets under management. As CIO, he takes his fiduciary responsibility to the stakeholders earnestly. His focus remains

on creating cadences that safeguard our investors, allowing them to comfortably invest in overlooked markets.

Mr. Jogia serves an instructor at the University of Calgary specializing in Real Estate Finance. He also serves as a board member for the Calgary Public Library Foundation. He holds a Master of Business Administration from the University of Calgary, and a Master of Corporate Finance from SDA Bocconi in Milan, Italy. In 2020, Mr. Jogia was featured Avenue Magazine's "Top 40 Under 40" for his achievements in "transforming what real estate investment can look like." An avid traveler, Mr. Jogia has visited over 38 countries and enjoys exploring different cultures and landscapes.

Tom Johnston heads the iCapital Network activities in Canada, having been active in the alternatives and broader asset management industry in the country for more than 25 years. He is a substantial presence at many industry events and has been a champion of the sector for much of his career.

Prior to his role at iCapital Network, he lead the institutional sales efforts at CI Global Asset Management, after a 15-year tenure at UBS Asset Management (Canada). Tom started his career at the Royal Trust company and has served as a member of the board of directors and executive committee with the Portfolio Managers Association of Canada (PMAC).

He has a Bachelor of Arts from The University of Western Ontario and a Bachelor of Laws from the University of Windsor.

### PAUL KWON SENIOR VICE PRESIDENT, PRIVATE EQUITY EMERGING MANAGER TEAM **UNIGESTION ASSET MANAGEMENT**

Paul Kwon, Senior Vice President, is a member of the Private Equity Emerging Managers team. He joined Unigestion in September 2017.

He began his career in Private Equity as a Vice President at 747 Capital in New York. In his role, he was responsible for sourcing lower middlemarket investment opportunities, performing analytical analysis, and preparing internal portfolio reports. Before joining 747 Capital, Paul was deployed overseas for four years in the United States Marine Corps.

Paul holds a Bachelor's Degree in Economics from Columbia University, USA.

### **TOM JOHNSTON CANADIAN MARKET HEAD iCAPITAL NETWORK**





# **KICK-OFF KEYNOTES (YVR)**

### **PHILIP MESMAN HEAD OF FIXED INCOME PICTON MAHONEY ASSET MANAGEMENT**

Philip Mesman is a partner and lead Portfolio Manager of our firm's Income Strategies, Phil's previous investment experience includes working through the ranks at Scotiabank as a Commercial Lender; Merrill Lynch as a Proprietary Analyst and Trader; Greywolf Capital as a Credit Analyst: and Harris Investments as Managing Director and Portfolio Manager.

As a 20+ year veteran in the investment industry and second generation credit specialist, Phil brings extensive experience across all facets of income investing.

Phil graduated from the University of Western Ontario with a degree in Economics and is a CFA charterholder.



### LIAM O'SULLIVAN PRINCIPAL, CO-HEAD OF CLIENT PORTFOLIO MANAGEMENT **RPIA**

As Head of Client Portfolio Management, Liam leads the team responsible for developing client relationships and developing new investment solutions. Prior to this role, Liam spent several years managing corporate bond portfolios for the firm, with a focus on the Canadian corporate bond market.

Prior to joining RPIA in 2010, Liam held the position of Chief Risk Officer at Northwest Investment Management in the UK. He started his career in finance working on the Credit Trading desk at CIBC world Markets in London. Liam has a Masters in Politics, Philosophy and Economics from New College, Oxford and a Masters in Economics from the University of British Columbia. Liam is a CFA charterholder.



#### Keith Black

Managing Director – Program Director **FDP** Institute

Keith Black has more than thirty years of financial market experience, serving approximately half of that time as an academic and half as a trader and consultant to institutional investors. He currently serves as Managing Director, Program Director FDP Charter at the FDP Institute.

During his most recent role as Managing Director, Content Strategy at CAIA was responsible for Curriculum development. Previous to that Keith was a valued team member at Ennis Knupp + Associates, Keith advised foundations, endowments and pension funds on their asset allocation and manager selection strategies in hedge funds, commodities, and managed futures. Other experiences include commodities derivatives trading, stock options research and Cboe floor trading, and building quantitative stock selection models for mutual funds and hedge funds. Dr. Black previously served as an assistant professor and senior lecturer at the Illinois Institute of Technology.

Keith has contributed to the CFA Digest, and has published in The Journal of Wealth Management, The Journal of Trading, The Journal of Investing, and The Journal of Alternative Investments, among others. He is the author of the book "Managing a Hedge Fund," as well as co-author of the second, third, and fourth editions of the CAIA Level I and Level II curriculum. Dr. Black was named to the Institutional Investor magazine's list of "Rising Stars of Hedge Funds" in 2010.

Dr. Black earned a BA from Whittier College, an MBA from Carnegie Mellon University, and a PhD from the Illinois Institute of Technology. He has earned the Chartered Financial Analyst (CFA) designation and was a member of the inaugural class of both CAIA and FDP members.

#### John Bowman

Executive Vice President CAIA Association

John serves as Executive Vice President for the CAIA Association, overseeing the industry leading CAIA charter, thought leadership and content development, and CAIA's Asia Pacific strategy. John has devoted over 20 years to the asset management industry to recover the narrative of the value that the investment profession bring to society. He is a staunch public advocate for market integrity, long-termism, investor outcomes, diversity, human dignity and educational standards, as necessary ingredients to building a sustainable and healthy profession.

John previously served as Managing Director for the Americas for CFA Institute, a region comprised of 40+ countries from Canada, the U.S., Central America, South America and the Caribbean. Bowman joined CFA Institute in 2004 after holding several industry positions. He served as a portfolio manager at Mellon Growth Advisors (MGA), where he was responsible for portfolio construction and stock selection for the MGA International Growth and MGA Global Growth strategies. Bowman also served as a portfolio manager for the International Growth Opportunities Strategy at State Street Global Advisors (SSgA) in its Global Fundamental Strategies Group.

John is a prolific writer and commentator, frequently appearing in industry and business publications such as the Wall Street Journal, The New York Times, Pension and Investments, Financial Advisor, The Independent, Wealthmanagement. com and CNBC.

Bowman earned a BS in Business Administration from Mary Washington College and is a CFA charterholder.

# **SPEAKER BIOGRAPHIES**





#### Katie Bonar

Vice President, Investment Management and Strategy **Cameron Stephens** 



Katie Bonar is the Vice President, Investment Management and Strategy at Cameron Stephens and joined the company in 2012. Katie raises capital for and manages Cameron Stephens' two key retail investment vehicles, Cameron Stephens Mortgage Investment Corporation and Cameron Stephens Mortgage Trust, and is directly responsible for the 250+ investors and \$100 million+ in assets under management in these two funds. She also leads many strategic initiatives to grow and diversify the business. Katie has a Bachelor of Business Administration (BBA) from the Schulich School of Business at York University and has her Chartered Financial Analyst (CFA) designation.

#### **David Burbach**

Managing Director & Founding Partner YTM Capital Asset Management



David spent the first 17 years of his career as in-house legal counsel. He started at Fidelity Investments and then moved to Mackenzie Investments to lead its legal department. David developed strong risk management skills by successfully executing on a wide range of complex legal, compliance, and investing projects. He has provided counsel on investment management and product creation relating to mutual funds, institutional pools, separate accounts, hedge funds, closedend funds, derivatives, insurance products, pensions, offshore hedge funds, and listed securities in many regions including Canada, the U.S., Europe, Asia, Bermuda, and the Caribbean. This background served David well when he changed gears and joined YTM Capital in 2013. His focus is providing investors and their advisors strong risk adjusted returns with downside protection and the best of service.

David holds the Chartered Alternative Investment Analyst and Chartered Investment Manager designations and his schooling includes Faculty of Law, University of Toronto, Bachelor of Laws; Ivey School of Business, Western University, Honours Business Administration; and Rotterdam School of Business, Erasmus University, MBI Exchange

James Burron Co-Founder & Partner CAASA



James co-founded CAASA in response to industry support for a Canadian alternatives association to serve all aspects including: hedge / alternative strategies; private lending; private real estate; private equity; plus emerging areas where Canada is a leader such as digital assets / blockchain and robo-advisors.

Prior to CAASA, James was the Chief Operating Officer of AIMA Canada where his team of three worked with 12 committees to produce 50-60 events per annum across Canada, organized 100+ committee meetings, and increase member numbers over his 7-year tenue from 66 to 164 corporate entities.

James currently sits on the Canadian Investment Funds Standards Committee (CIFSC), which categorizes mutual funds and alternative mutual funds (aka liquid alternatives) for the retail space in Canada. He is also called upon by membership and industry groups to speak to risk ratings and portfolio placement of all types of alternative investments.

James also has experience in research and writing for the CAIA Association (holding the designation since 2006) as well as serving on CAIA's exam council and as a well as other duties. He had roles in institutional sales and FoHF structuring in Seoul, South Korea, as a Product Manager at ICICI Wealth Management, and as an Investment Advisor at RBC Dominion Securities. James graduated from Simon Fraser University with a BBA (Finance).

SVP, Head of Exchange Traded Funds Mackenzie Investments

Michael Cooke was appointed Senior Vice President and Head of Exchange Traded Funds for Mackenzie Investments in April 2015. He leads the Mackenzie ETF team and oversees all aspects of the Mackenzie ETF strategy through crossfunctional engagement with internal and external partners.

Michael has more than 22 years of experience in the investment management industry across institutional and retail markets. He has held progressively senior positions at several leading global asset management and capital markets firms. His key areas of expertise include global ETF business strategy and derivative product structuring/marketing. Michael earned his BA (Honours) in Political Studies from Queen's University in Kingston, Ontario.

#### **Jocelyn Courcelles**

Vice President of Client Relations and Business Development Fundata

Jocelyn Courcelles serves as the Vice President of Client Relations and Business Development for Fundata Canada. Fundata distributes fund information and other financial data to the financial market including over 80,000 financial advisors, planners, managers and institutions, back offices, data vendors and millions of retail investors. Fundata's expertise and deep relationships in the industry has resulted in its platform being preferred by the industry.

Jocelyn is responsible for supporting both the onboarding process of investment fund managers to the Fundata platform but also ensuring that the distribution of the fund's information is hitting the appropriate network. Jocelyn and his team work closely with each and every client to ensure the delivery of reliable, accurate and fully customizable data feeds to all corners of the financial marketplace.

Jocelyn joined Fundata eight years ago. He holds an MBA and has almost a full decade of experience prior to Fundata working with both a major Canadian Bank and a large Investment Fund provider.

#### Prakash David

Chief Investment Officer Triovest

rakash is the Chief Investment Officer of Triovest. In this capacity he heads up the firms' capital raising, investments, development, and asset management businesses. Prakash has over 20 years of diverse real estate experience, both in Canada and internationally. Prior to joining Triovest in 2017, Prakash worked for Lendlease in Singapore, heading up investment management, development, and leasing of a \$3B master-planned office and residential precinct in partnership with Abu Dhabi Investment Authority. Prior to this, Prakash headed up a retail expansion strategy in the MENA region for Majid Al Futtaim, the retail leader in the Middle East. He also built the investment and development platform for the City of Toronto, led a Walmart-anchored retail expansion strategy throughout Southwestern Ontario with SmartCentres, and practised municipal law in Toronto. He holds an MBA, LLB, and BA (Politics), and sits on the executive of the ICSC as Government Relations Chair.

### **SPEAKER BIOGRAPHIES**







# **SPEAKER BIOGRAPHIES**

#### **Travis Dowle**

President Maxam Capital Management



Travis Dowle is the President of Maxam Capital Management Ltd., an alternative investment management firm. Travis began his career in 1996 with MK Wong & Associates, which was later acquired by HSBC Asset Management. Travis left HSBC in 2007 to lead public market investments for a family office and private investment group, before he founded Maxam in 2009. Travis is a graduate of the University of Western Ontario and holds the Chartered Financial Analyst (CFA) designation.

#### **Rob Duncan**

Senior Vice President – Institutional Strategy & Portfolio Manager Forstrong Global Asset Management



Robert is responsible for advancing sub-advisory relationships with pensions, foundations, endowments, family offices and broker dealer platforms. He is also responsible for managing Forstrong's institutional client base.

Prior to joining Forstrong in 2018, he gained invaluable experience as Vice President at BlackRock leading their iShares institutional business in Canada. Robert has a Bachelor of Economics from Concordia University and holds the Chartered Financial Analyst® designation.

In his spare time, he likes to spend weekends at the cottage with his wife and 2 sons. He also enjoys pretending to play hockey and golf while avoiding the chiropractor as much as possible.

### Tim Elliott

President & Co-founder Connor, Clark and Lunn Funds Inc.



Tim Elliott is President of Connor, Clark and Lunn Funds Inc., a business he founded within the CC&L Financial Group to deliver unique, institutional quality investments to individual investors through funds, alternative investments and separately managed accounts. The CC&L Financial Group is one of Canada's largest independently-owned asset managers, responsible for approximately \$70 billion in assets, across a broad range of traditional and alternative investments, including public and private market asset classes, for institutional and individual investors. Tim holds a BA in Economics from Dalhousie University and holds the CFA designation.

#### **Bobby Eng**

Senior Vice President, Head of Platform and Institutional ETF Distribution Franklin Templeton



Bobby is a Senior Vice President at Franklin Templeton Investments and Head of Platform and Institutional ETF Distribution. Prior to this role, Bobby was Vice President and Head of SPDR ETFs Canada responsible for the overall distribution of SPDR ETFs to institutional investors throughout Canada including pension plans, endowments, foundations, insurance companies, investment consultants, asset managers and banks. Bobby was also Senior Vice President and Head of Sales at First Trust Portfolios Canada and also spent 10 -years at Blackrock Asset Management, most recently as Director & Vice President, Head of National Accounts responsible for asset managers and brokerage senior executive relationships.

Bobby holds a Bachelor's degree in Finance from Concordia University and holds the Certified Investment Management Analyst (CIMA) designation from the Investment Management Consultant Association (IMCA).

#### Sue Ennis

*VP of Corporate Development and Head of Investor Relations* Hut 8 Mining

In today's new financial paradigm, Sue Ennis, Hut 8 Mining's VP of Corporate Development and Investor Relations, is an investor whisperer.

Since 2016, she has steered underappreciated companies into multi-billion market cap opportunities and told some of Canada's greatest emerging tech and innovation stories. Throughout her career as a capital markets advisor, Sue has focused primarily on blockchain, fintech incubation, startups, territory expansion and large enterprise with a focus on sales optimization.

The shape of today's investor landscape has changed, and with social media as the new decentralized hedge fund, investors need a blockchain maverick and futurist in their corner. Sue understands the need to tap into online communities and analysts to drive awareness in the right places. Her results speak for themselves. In 2021 alone, Sue grew online community engagement for Hut 8 Mining by more than 500 per cent to an industry-leading position.

Working with CEOs to build some of Canada's greatest young tech companies, Sue is a storyteller who can simplify complex concepts into digestible, actionable and investible ones. As a growing leader in the digital space, she is a sought after industry voice who has championed technological innovation as a media spokesperson and keynote speaker across the globe.

Before joining Hut 8, Sue worked on global retail and institutional business development with some of the largest asset managers in North America, most recently serving as SVP of Shyft Network helping lead the company's ambitious vision to establish a scalable, blockchain-based data sharing protocol.

True to her risk-taking reputation in the crypto space, Sue is never one to evade a challenge or an opportunity for adventure having run ultra-marathons in Greenland and the Middle East, worked on a shark research boat in South Africa and completed a jungle survival course in the Amazon.

#### John Fisher

President & Chief Investment Officer Bridgeport Asset Management

John is President and Chief Investment Officer of Bridgeport Asset Management, a Toronto based investment management firm that offers alternative asset strategies focused on private credit, private equity and commercial litigation finance. Through Bridgeport's Balmoral Wood Litigation finance division, John is a co-founder of the Balmoral Wood Commercial Advocate Fund which provides investors with diversified exposure to hundreds of commercial case investments around the globe using a multi-strategy approach. Prior to starting Bridgeport in 2007, John was a Managing Director at Clairvest Group, a Toronto-based private equity firm, and worked in corporate finance, business valuation and audit at PricewaterhouseCoopers.





# **SPEAKER BIOGRAPHIES**

#### **Travis Forman** Investment Advisor & SVP

Harbourfront Wealth



In 2016, Travis and his team joined Harbourfront Wealth Management leaving behind a 17 year career with a competing firm. As Senior Vice President with Harbourfront he wears two hats. Not only does Travis run successful wealth management practice. He's also instrumental in architecting and managing the Rockridge Private Debt Pool, Forsyth Private Real Estate Portfolios and Laurier Private Real Estate Pool for Willoughby Asset Management. Canada's first retail multi provider portfolio solutions focusing on private debt, private real estate & private equity.

#### **Tim Gallagher**

Chairman & CEO Music Royalties Inc.



After the successful creation and exit of a gold royalty company, Tim was researching other types of long term "royalty cash flows" and discovered that intellectual property rights or copyrights are protected for the Life of the Author plus 70 years. In March 2018, he founded the company and made the first investment in Music Royalties. He is also the Founder, Chairman & CEO of Green Royalties Inc. and the former Chairman & CEO of Metalla Royalty & Streaming Ltd 2009-2017. He is a former Founder and Director of several TSX Venture Exchange listed CPCs including Biorem Inc, Soltoro Ltd, Schneider Power Inc. and Xtierra Inc. Tim has invested in, financed, managed and assisted in the growth of numerous companies in the royalty, resource, clean tech and technology sectors primarily by taking them public since 1997.

#### Mark Irwin

Managing Director & Senior Portfolio Manager **DaVinci Capital Partners** 



Mark Irwin is a founding principal at DaVinci Capital Partners, as well as being a Managing Director and Senior Portfolio Manager at the firm. He has 28 years of experience performing research and financial analysis, and providing strategic guidance on structuring portfolios.

#### Justin Jacobsen

Portfolio Manager PenderFund Capital Management



Justin's investment approach is centered around his quick response to market dynamics, taking advantage of opportunities and reacting to increased risk. The key is intelligent security selection across capital structures and markets, supported by active investing, as experienced and applied through multiple market cycles. He has demonstrated the patience and discipline to hold a high quality but out-of-favour security, while constantly re-evaluating his investment thesis in response to new information. Justin is focused on uncovering the best risk-adjusted opportunities in every market cycle and dynamically adjusts portfolio positioning for market environments to protect and grow capital. He utilizes strategies such as distressed credit investing, event-driven trading, capital structure arbitrage, and actively works with management teams to help shape positive outcomes for the securities held.

Justin most recently worked as a Senior Portfolio Manager at one of Canada's largest pension fund managers. During his four-year tenure, he was responsible for managing a high-yield focused credit strategy, generating returns for the underlying pension funds. Justin has also spent 11 years at a highly regarded Canadian investment firm. He worked in progressive roles as a member of the firm's fixed income team. His investment research contributed to the Absolute Return and High Yield Bond strategies at the firm.

Justin graduated with a BA in Honours History from Western University and an MBA in Finance from Washington State University. He earned his Chartered Financial Analyst designation in 2012.

#### Alkarin Jivraj

Chief Executive Officer Espresso Capital

Alkarim Jivraj has been involved in technology investment banking, venture capital, and venture debt for more than 20 years, during which time he has advised or invested in over 200 companies. Prior to joining Espresso, he was the Founder and Managing Partner of Intrepid Business Acceleration Fund, a venture capital fund, and Managing Director of the advisory firm Intrepid Equity Finance. Alkarim started his finance career at Yorkton Securities, a boutique investment banking firm, eventually leading its information technology investment banking practice and co-managing two investment funds.

#### James Kelly

Partner & Head of Business Development **Cortland Credit** 

James has more than 30 years of experience operating in the fixed income space. Prior to Cortland, he was Senior Vice President, Institutional Sales at AEGON Capital Management. Previously, he was at RBC Capital Markets for 22 years and was Managing Director, Head of Fixed Income Sales.

James is responsible for expanding Cortland's institutional investor base as well as overseeing the sales and marketing strategy of Cortland's product range.

#### Julian Klymochko

CEO and Chief Investment Officer Accelerate Financial Technologies

Julian is the CEO and Chief Investment Officer of Accelerate. Prior to founding Accelerate in February 2018, he was the Chief Investment Officer of Ross Smith Asset Management where he managed a number of award-winning alternative investment strategies for nearly a decade. He started his career as an Analyst at BMO Capital Markets. Currently, Julian is the Chairman of Bitcoin Well and a Director of the CFA Society Calgary.

Julian attended the University of Manitoba where he graduated with a Bachelors of Science (Engineering) and a Bachelors of Commerce (Finance), both with distinction. Julian is a Chartered Financial Analyst (CFA) charterholder. Julian has been featured in some of the world's top financial and business media including Bloomberg, CNBC, The Wall Street Journal, BNN, Business Insider and The Globe and Mail. He is the author of the book Reminiscences of a Hedge Fund Operator and host of the Absolute Return Podcast.

#### Kerem Kolcuoglu

Managing Partner Penrose Partners

Kerem is an MBA and the Managing Partner of Penrose Partners, a blockchain-focused consulting firm advising startups. enterprises, governments and investors on navigating the blockchain and digital assets space.

Kerem is an advisor to the Canadian Technology Accelerators and to the Premier's Office of FinTech for the Bermuda Government. He is also a Founding Board Member of the Bermuda Innovation & Technology Association (BITA) and a Founding Partner of the i3 Innovation Incubator in Bermuda.

Previously at PricewaterhouseCoopers and at MLG Blockchain, he has consulted multinational enterprises, governments and educational institutions on understanding and adopting blockchain technology. Bridging his experience in multiple industries, he has foreseen change and advised clients on navigating digital transformation in an age of disruption.







# **SPEAKER BIOGRAPHIES**

#### Raj Lala President & Chief Executive Officer **Evolve ETFs**



Mr. Lala is President and Chief Executive Officer of Evolve ETFs. Evolve is one of Canada's fastest growing ETF providers and a leader in disruptive innovation. Mr. Lala has been a featured guest on numerous media outlets such as BNN Bloomberg, Financial Post, 680 News, John Oakley Show and Moolala Podcast with Bruce Sellery. Mr. Lala is the host of "The Innovators Behind Disruption" podcast, available through Spotify, Apple Podcasts, and Google Play. As part of the Wealth Professional Hot List he has been named as one of the top 50 professionals who have had the greatest impact on the Canadian investment landscape for three consecutive years (2018, 2019, 2020). Mr. Lala is also a distinguished speaker who has been featured in some of Canada's top publications, including: CNN Money, Yahoo Finance, Maclean's, The Globe and Mail, Reuters, Toronto Star, Investment Executive, The Motley Fool, and Advisor's Edge.

#### **Grahame Lyons**

President & Founder Arbutus Partners



An investment fund industry pioneer in the growth and origination of many large well known investment funds over the past 25 years in financial services. Early adopter of major trends in mutual funds, ETFs and alternative investments. Leading role in the growth and origination of many large well known investment funds.

Senior and executive roles at Fidelity Investments Canada Ltd, Strategic Value Corp, Loring Ward Investment Counsel, Barclays Global investors Canada Ltd. and Claymore Investments.

Obtained a Bachelor of Administrative and Commercial Studies from the University of Western Ontario as well as passing the Canadian Securities Course and Investment Funds Institute of Canada Course early in his career.

#### Craig Machel

Director, Wealth Management and Portfolio Manager, Investment Advisor Richardson Wealth



Craig encourages his clients to think differently about investing in order to ensure a positive impact in his clients' financial circumstances. He works beyond traditional portfolio management in the equity and bond markets alone to include conservative and predictable alternative assets, offering more effective diversification and a benchmark that offers protection and peace of mind regardless of market conditions. Craig is a frequent commentator on alternative asset allocations for various media outlets, and a panelist and speaker at industry events.

#### **Rvan Marr**

Partner & Chief Investment Officer Waypoint Investment Partners



Ryan is Partner & Chief Investment Officer focusing on the All Weather Strategy at Waypoint Investment Partners. Prior to joining Waypoint, Ryan spent 10 years employed by Gluskin Sheff + Associates - a Canadian wealth manager focused on high net worth clients across Canada. Prior to departing, Ryan held the position of Vice-President & Portfolio manager where he managed and co-managed portfolios investing in North American equities across a variety of strategies including equity long only, equity long / short and non-resource equities.

Ryan sits on the advisory board for a number of technology focused venture funds in Canada. Ryan holds a degree in Economics & Financial Management from Wilfrid Laurier University and has earned the Chartered Investment Manager designation. In addition, Ryan is a licensed derivatives and options trader with experience deploying risk management strategies for institutional investment mandates and segregated client accounts.

#### **Dennis Mitchell**

Chief Executive Officer & Chief Investment Officer Starlight Capital

Dennis Mitchell joined Starlight Capital in March 2018 as Chief Executive Officer and Chief Investment Officer Dennis has over 20 years of experience in the investment industry and has held executive positions with Sprott Asset Management, serving as Senior Vice-President and Senior Portfolio Manager, and Sentry Investments, serving as Executive Vice-President and Chief Investment Officer. Mr. Mitchell received the Brendan Wood International Canadian TopGun Award in 2009, 2010, and 2011 and the Brendan Wood International 2012 Canadian TopGun Team Leader Award. He holds the Chartered Financial Analyst designation and earned a Master of Business Administration from the Schulich School of Business at York University in 2002 and an Honors Bachelor of Business Administration degree from Wilfrid Laurier University in 1998.

#### Hashim Mitha

Chief Executive Officer and Co-Founder MeetAmi Innovaations

Hashim is the Chief Executive Officer and Co-Founder of MeetAmi ("MeetAmi") Innovations Inc., a Vancouver-based Fintech company that has built AmiPRO™, the first Digital Asset investing platform in Canada. AmiPRO takes wealth management firms from learning to liquidity with the software tools for trade execution and account management, an ecosystem of vendors, and learning to navigate the world of Digital Assets. The soon to launch Digital Asset Shelf<sup>TM</sup>, a curated listing of Digital Asset and tokenized investment opportunities can be accessed through the AmiPRO platform. MeetAmi empowers advisors to confidently invest in Digital Assets while navigating the Digital Asset world.

Hashim is a bold visionary who is leading the expert team at MeetAmi to launch the first-ever Digital Asset investing platform in Canada, for wealth management advisors and firms. His authentic, strong leadership enables him to build a culture within organizations that lays a foundation for success. With AmiPRO, he is creating a platform of education, portfolio design tools, trade execution, and a reporting and compliance workflow engine that empowers advisors to invest in Digital Assets while meeting the regulatory requirements for proficiency, disclosure, suitability, and risk.

Throughout his career, Hashim has always had a passion for driving the adoption of new technologies and building effective teams to commercialize innovations. He knows how to restructure organizations for growth opportunities. In 2017 he led the turn-around of a premier Canadian provider of voice, data and media services which received the TSX Venture Top 50 Award as one of the strongest companies on the TSX Venture Exchange. Prior to that, he consolidated corporate learning organizations and created one of the largest education companies in the United Kingdom.

In 2017, Hashim started his journey into the world of Blockchain and Bitcoin learning about Cryptocurrencies, mining operations, liquidity pools, exchanges, custodial providers, investment challenges as well as understanding the regulatory landscape. In 2019, he established MeetAmi with his co-founder, Sarah Morton, to create a technology platform which gives advisors and firms the necessary education and tools to meet their clients' growing demand for Digital Assets.

Hashim's vision for the AmiPRO platform is to enable advisors to transact in Digital Assets on behalf of their clients, with a simple to use interface that provides tools and resources to comfortably navigate the world of Digital Assets. Investor demographics are changing and AmiPRO is poised to help firms meet the changing needs and interests of their clients. The AmiPRO interface, combined with how content is provided, will set new standards in Fintech and Regtech and helps to de-risk the process for investing in Digital Assets.

He holds a Bachelor of Applied Sciences in Mechanical Engineering from the University of British Columbia.





# **SPEAKER BIOGRAPHIES**

#### **Robb Nelson**

Chief Executive Officer, Co-Founder & Director AgriRoots Capital Management



With over 35 years of successful business and entrepreneurial experience, including 25 years in the Private Lending space specializing in agriculture, residential development, and residential homes. Robb is a practicing mortgage professional, co-founder, and co-owner of AgriRoots Capital Management Inc. - the leading alternative lender in Canada's agricultural sector. In addition, he is the founding Principal, Broker of Record, and CEO of FamilyLending.ca Inc. - a mortgage brokerage providing residential, commercial, and agricultural mortgages - founded in 2001.

As a leading expert in agricultural lending, finance, investment, and mortgages, Robb offers deep insight and expertise to agricultural borrowers and investors alike, with the objective of keeping farming families on family farms across Canada.

A goal-driven, collaborative, and insightful professional, Robb focuses on identifying opportunities, building financial solutions, and providing high-quality client service.

#### Andrev Omelchak

President, Chief Executive Officer and Chief Investment Officer LionGuard Capital Management Inc.



Andrey Omelchak is the President, Chief Executive Officer and Chief Investment Officer of LionGuard Capital Management Inc., the Company he founded in April 2014. As President & CEO, Andrey sets the Company's corporate direction, makes key personnel hiring decisions and ensures adherence to the highest ethical and professional standards in all dealings. As Chief Investment Officer, Andrey oversees the investment strategy of the Funds managed by the Company.

His role of Chief Investment Officer includes asset allocation decisions, stock selection decisions, and a rigorous risk management process. Andrey ensures that all research personnel adheres to core investment philosophy and effectively contributes towards strengthening Company's research expertise. Mr. Omelchak also oversees interactions with LionGuard's sophisticated client base, which includes institutional investors, family offices, fund of funds and select investment advisers.

Before LionGuard, Andrey worked as Portfolio Manager, Canadian Equities, at Montrusco Bolton Investments, where he oversaw Canadian Small Capitalization Equity Fund, Canadian Medium Capitalization Equity Fund, and other mandates, with combined assets under management of over C\$1.35 billion. He also designed new strategies, which were successfully marketed to the Company's institutional clients. Andrey left Montrusco to start LionGuard Capital at the end of March 2014. Prior to that, Andrey worked in the sell-side research department at Dundee Securities (currently Eight Capital). Andrey strongly believes that an excellent understanding of the inner workings of the sell-side makes him a better fund manager. Before Dundee, Andrey worked in research, trading and risk management roles at a Montreal-based Bellator Fund Management. Initially hired as a risk manager, Andrey subsequently moved to research and trading roles within the company.

Mr. Omelchak graduated with distinction from Concordia University, in Montreal, where he completed both his B.Comm, and M.Sc. (Finance) degrees. His graduate thesis was published in The Journal of Portfolio Management and The Journal of Derivatives & Hedge Funds, as well as presented at several academic conferences. Andrey also obtained Financial Risk Manager (FRM) designation from Global Association of Risk Professionals, Chartered Investment Manager (CIM) designation from Canadian Securities Institute and Chartered Financial Analyst (CFA) designation from CFA Institute. Andrey is a frequent guest and commentator on Bloomberg BNN (including on Market Call), AIMA panels, CAASA panels, Reuters, Financial Post, Les Affaires and other media companies and associations.

#### Sandv Poklar

Chief Operating Officer and Managing Director Firm Capital

Sandy Poklar is currently the Chief Operating Officer and Managing Director, Capital Markets & Strategic Developments for Firm Capital Corporation, EVP Finance for Firm Capital Mortgage Investment Corporation (FC : TSX), Chief Financial Officer and a Trustee for Firm Capital Property Trust (FCD.UN : TSXV) and President & CEO of Firm Capital Apartment REIT (FCA.U/FCA.UN : TSXV). Sandy is also a Trustee for True North Commercial REIT (TNT.UN . Prior to joining Firm Capital. Sandy was employed at Macquarie Capital and TD Securities where he was a Vice President in their Real Estate Investment Banking Groups. Sandy is a CPA, CA in Canada, a CPA(US) licensed in the State of Illinois and has his ICD.D designation.

#### Eden Rahim

Portfolio Manager Next Edge Capital

Eden Rahim is the Portfolio Manager for the Next Edge Biotech and Life Sciences Opportunities Fund. Eden's broad experience includes over twenty-five years as a Portfolio and Hedge Fund Money Manager, Options Strategist, Derivatives & Biotech Analyst.

Eden possesses a top quartile 5-year 5-Star growth fund Portfolio Manager track record on over \$1 billion in assets across 4 mandates at RBC Global Asset Management, in addition, Eden has delivered a +26% compounded annual return across a biotechnology mandate between 1995-2003. His experience also includes overseeing 14 Covered Call ETFs (over \$0.7 Billion AUM) in Canada, the US & Australia while at Horizons Exchange Traded Funds.

Eden is a regular guest speaker on the biotech industry on Bloomberg TV, BNN, as well as an author and contributor to many industry sources and major press articles in the US, and Canada, He also contributes as a speaker at numerous healthcare conferences.

#### Michael Sager

Vice-President – MULTI-Asset & Currency Management **CIBC** Asset Management

Michael Sager is a member of the CIBC Client Portfolio Manager team. Dr. Sager partners with all CIBC distribution channels to deliver targeted thought leadership, education, and investment advice and perspective to clients and consultants.

Prior to joining CIBC Asset Management in 2018, Dr. Sager was an Asset Allocation Consultant at Alignvest Investment Management. Previously, he was a Senior Portfolio Manager at the Canadian Pension Plan Investment Board, a Fixed Income Currency Strategist at Wellington Management, Head of Currency Research at JP Morgan Asset Management and Putnam Investments, and an economist at the European Central Bank and the Bank of England.

Dr. Sager earned a Ph.D. in Economics from the University of Warwick and a Master of Science degree (with distinction)





# **SPEAKER BIOGRAPHIES**

#### Sanjil Shah

Managing Partner Alignvest Student Housing



Sanjil has been with Alignvest since the firm's inception in 2011. In addition to his responsibilities at Alignvest Management Corporation, and at Alignvest Student Housing, he is also the President and Dealing Representative of Alignvest Capital Management Inc., a registered Exempt Market Dealer. Prior to its sale, Sanjil was a Member of the Board of Directors of Edgewood Health Network.

Before joining Alignvest, Sanjil was the Chief Operating Officer of StorageNow Holdings, a real estate business that developed or acquired, and operated, 11 self-storage properties in Ontario, Saskatchewan and Alberta. Prior to joining StorageNow, Sanjil was a Senior Manager at KPMG LLP, a global professional services firm, where he specialized in providing audit and advisory services to publicly listed technology companies in Canada and the United States. Sanjil has also been an instructor at York University's Schulich School of Business, the University of Toronto and with the Chartered Accountants of Ontario's School of Accountancy.

Sanjil holds a Bachelor of Arts from the University of Toronto, and is a CPA, CA.

#### **Erik Sloane**

Founder, Chief Investment Officer & Lead Portfolio Manager Neo Exchange



Erik Sloane is the Chief Revenue Officer responsible for driving growth by working closely with capital-raising companies, asset managers, sell-side firms, buy-side firms and other industry stakeholders. With NEO since inception, Erik helped define and implement the foundational NEO stock exchange and fund distribution platforms and has held several senior roles including Head of Funds & Trading and Head of Product Management. Erik also chaired several industry advisory groups instrumental in guiding NEO's approach to meeting the needs of an evolving industry and currently sits on the Canadian ETF Association (CETFA) Operations Committee.

Prior to joining NEO, Erik was with the Alpha Exchange where he led product management, after helping to oversee the delivery of the exchange's core technology platform. Erik started his career at a global business and technology consultancy firm. Erik holds a Bachelor of Arts (Honours) in Economics from Queen's University.

#### **Philip Smith**

Portfolio Manager & Chief Compliance Officer Investment Partners Fund



Philip has been active in global financial markets for almost 30 years. He spent over a decade with J.P.Morgan & Co., structuring and trading risk management products across a variety of asset classes. He subsequently managed macro and commodities strategies as an asset manager and fund-of-funds manager. Philip was also a founding investor in BetaPro Management, which eventually became Horizons Exchange-Traded Funds and grew to over \$5 billion in assets under management. He earned a Bachelor of Economics from Mount Allison University in 1989 and a graduate degree from the Georgetown University School of Foreign Service, in Washington, DC, in 1991.

#### Allison M. Taylor

Chief Executive Officer and Portfolio Manager Invico Capital Corporation

Allison Taylor is the Chief Executive Officer and co-founder of Invico Capital Corporation. Allison is a registered Portfolio Manager, a graduate of the Haskayne School of Business with a MBA in Finance and a graduate of the University of Western Ontario with an Honors Bachelor of Science in Actuarial Science and Statistics.

Allison brings more than 20 years of experience in corporate finance in both the private equity and financial advisory services within the energy sector. Allison has been actively involved in the assessment of investments, ongoing regulatory compliance and accounting on behalf of the Invico managed investment offerings. Allison started her career at Mercer Management and Towers Perrin in pension consulting doing actuarial valuations for large company pension plans. She then moved into investment banking at RBC Dominion Securities doing mergers and acquisitions.

She advanced her career by moving to Ernst & Young Corporate Finance Inc. doing merger and acquisitions and working with unique situations and niche opportunities to help private companies structure capital raising. It was these experiences that highlighted the opportunity to start Invico Capital with co-founder Jason Brooks.

Allison is currently a member of the Investment Committee at the University of Calgary. She was also the proud recipient of the WP Female Executive of the Year Award, at the 2019 Women in Wealth Management Awards.

#### **Andrew Torres**

Senior Vice-President and Senior Portfolio Manager CI Global Asset Management

Andrew is a 25 year veteran of global fixed income markets, having managed multi-billion dollar bond portfolios in London, New York, and Toronto. Andrew is a former Vice-Chair and Global Head of Credit Products at TD Securities, where he held a variety of senior trading roles over a 15-year career.

Prior to founding Lawrence Park Asset Management in 2011, Andrew was a partner and portfolio manager at Aladdin Capital Management in London, England.

#### Peter-Paul Van Hoeken

Founder and Chief Executive Officer DealSquare

Peter-Paul has more than 15 years of experience in finance, investment management and business consultancy. He's held multiple senior management positions with global banks in the areas of corporate strategy, commercial and investment banking. Upon relocation to Canada in 2010, Peter-Paul worked as a consultant for several early stage and growth companies. In that period he experienced the challenges that young companies face in attracting capital and realized how the venture financing space was essentially not using any of today's available technology. In 2014 Peter-Paul founded FrontFundr to address this challenge and take on the opportunity to create the New Capital Market. Today FrontFundr is Canada's leading investment crowdfunding platform. Peter-Paul is also Managing Director of DealSquare, launched in October 2019 in partnership with NEO. DealSquare is Canada's first centralized dealer platform for private placements. He is a member of the Ontario Securities Commission – Fintech Advisory Committee and also serves on the advisory committees of the Private Capital Markets Association in Canada (PCMA) and National Crowdfunding Association Canada (NCFA). Peter-Paul holds a Master of Science in business economics and finance from Erasmus University Rotterdam, in the Netherlands.





# **MEMBER DIRECTORY**

#### Warren Wen Research Director, Canada Global X ETFs



Having joined Global X in 2019, Warner is based in Toronto with a mandate to support the firm's Canadian clients and partners. His primary responsibilities involve communicating information about Global X's ETFs and research to a wide range of Canadian investors and senior decision makers, including financial advisers, portfolio managers, major financial institution head offices, and institutional investors.

Prior to joining Global X, Warner was Senior ETF Product Manager at Mackenzie Investments. He also worked in MSCI's Toronto office and Scotiabank earlier in his career.

Warner holds a Master's of Finance (MF) degree from York University's Schulich School of Business and an MBA from Rollins College's Crummer Graduate School of Business in Florida.

#### Jordan Zinberg

President and Chief Executive Officer Bedford Park Capital Corporation



Jordan Zinberg is the President and CEO of Bedford Park Capital Corporation. Mr. Zinberg has over 15 years of investment industry experience including portfolio management and trading, and has served as a director of both private and public companies. Before founding Bedford Park Capital, Mr. Zinberg was a Managing Director and Portfolio Manager at a prominent Toronto-based investment management firm. Prior to that role, Mr. Zinberg spent 7 years at one of Canada's largest investment dealers. Mr. Zinberg holds an MBA from the Schulich School of Business as well as several industry licenses and certifications. He also holds the Chartered Investment Manager designation and is a fellow of the Canadian Securities Institute.

The diversity, drive, experience, and resources of our members is what makes CAASA happen. The CAASA staff literally work all day to keep up with their ideas for advocacy and service offering initiatives; events of all sizes, on all topics, in many cities across Canada and elsewhere; and creating an environment where they can support each other and the industry at large.

Thank you!

# **MEMBER DIRECTORY**

ABSHE	INVESTORS & ALLOCATORS ABSHE Holding - Single Family Office Lionel Alcoloumbre, President Montréal, Québec lionelalcoloumbre@videotron.ca (514) 962-7260	Member Since 2019		Blue Bridge Bridge	<b>INVESTORS &amp;</b> Blue Bridge Wealth Mana Jean-Michel Charette, Dire Montréal, Québec jean-m
Aksia 🌌	Aksia - Alternatives Investment ConsultantDavid Sheng, DS, Managing Director, Portfolio AdvisoryNew York, NYdavid.sheng@aksia.com(212) 710-5732	Member Since 2020			BlueSky Investment Cou Jean-Pierre Berger, Presid Toronto, Ontario
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Albourne	Albourne Partners - Alternative Investment ConsultingJulia Pothier, Client Relationship & Business Development Manager (Canada)Toronto, Ontarioj.pothier@albourne.com	Member Since 2021	Early Joiner	BODHI RESEARCH GROUP	Bodhi Research Group - Ranjan Bhaduri, <i>Founder a</i> Toronto, Ontario ranjan.bha
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bfinance <sup>▷</sup>	bfinance - Institutional Investment ConsultingLes Marton, Managing Director, Client Consulting Toronto, OntarioImarton@bfinance.com(514) 393-4899	Member Since 2019	I	ECKLER	<b>Eckler Ltd</b> <i>Investment C</i> Jason Campbell, <i>Principa</i> Toronto, Ontario

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#### **INVESTORS & ALLOCATORS INVESTORS & ALLOCATORS** Enoch Wealth Inc (Individuals) - Exempt Market Dealer Mandeville Private Client - Wealth Manager Member 以诺财富 Since Qin (Jeff) Chu, Dealing Representative ENOCH 2021MANDEVILLE jeffchu@enochwm.com Burlington, Ontario Vancouver, BC Fipke Group - Single Family Office Master Plan Management (Individual) - Single Family Office Member Since Jason Granger, Chief Operating Officer Shimmy Brandes, Chief Financial Officer 2020jgranger@metalexventures.ca Kelowna, BC (250) 860-8599 Toronto, Ontario Focus Asset Management - Multi Family Office Mirabaud Asset Management (Individual) - HNWI & Family Office Member FOCUS MIRABAUD Since Jeff Hales, Portfolio Manager - Public Equities & Alternative Investments ASSET MANAGEMEN Jean Courcelles, Portfolio Manager 2019 Asset Managemer ieff.hales@focusasset.ca Toronto, Ontario Montréal, Québec jean.courcelles@mirabaud.ca Morgan Stanley Wealth Management Canada Inc. - Wealth Manager Gryphon Investment Advisors Bahamas Limited - Multi Family Office Member Morgan Stanley Since Craig Koenig, Executive Director, Head of Product Sales & Distribution 2021Toronto, Ontario craig.koenig@morganstanley.com Albany, New Providence, The Bahamas Member Guardian Partners Inc. - Wealth Manager National Bank Financial (Individual) - Wealth Manager NATIONAL BANK Since GUARDIAN PARTNERS FINANCIAL Andrew Nonis, Associate Director 2019 Andrew Reitknecht, Portfolio Manager & Wealth Advisor WEALTH MANAGEMEN anonis@guardiancapital.com (647) 426 7137 Toronto, Ontario Oakville, Ontario andrew.reitknecht@nbc.ca Nicola Wealth (Individual) - Wealth Manager Harbourfront Wealth Management (Individual) - IIROC Broker Dealer Member N NICOLA Since Yi (Helen) Zhang, Financial Planning Associate Travis Forman, Portofolio Manager, Director of Private Strategy 2018 Vancouver, BC hzhang@nicolawealth.com HARBOURFRONT Surrey, BC tforman@harbourfrontwealth.com (604) 560-8266 Member Northfront Financial (Individual) - Multi Family Office HarbourVest Partners - Private Equity Fund of Funds Since **Northfront**Financial HARBOURVEST Shamez Kassam, Partner Daniel Conti. Principal 2019 Toronto, Ontario (647) 484-3027 Calgary, Alberta shamez.kassam@northfront.com dconti@harbourvest.com Northland Wealth Management - Multi Family Office Healthcare of Ontario Pension Plan - Public Pension Member HOOPP NORTHLAND Since Arthur Salzer, Founder & CEO ealthcare of Ontario Robert Goobie, AVP Collateral Management, Fixed Income & Derivatives 2020Toronto, Ontario asalzer@northlandwealth.com (416) 360-3423 Ext 121 Toronto, Ontario rgoobie@hoopp.com (416) 908-1053 [H]Heirloom Investment Management - Investment Manager for Families and UHNWIs Numus Financial Inc. - Exempt Market Dealer Member NUMUS Since Geoff Dover, Chief Investment Officer Evan Dawe, Corporate Development Associate 2019 HEIRLOOM FINANCIAL Toronto, Ontario geoff.dover@heirloominvesting.com (416) 275-2620 Halifax, NS edawe@numusfinancial.com Horizon Capital Holdings (Individual) - Single Family Office Member **OMERS Capital Markets (Individuals) - Pension** OMERS HORIZON Since Enzo Gabrielli, EVP and CFO Kenneth Tam, Senior Analyst, Risk Management, Capital Markets 2018 CAPITAL HOLDING Montréal, Québec egabrielli@horizoncap.ca (514) 982-3901 Thorsten Koop, Director, Cross-Asset Strategies, Capital Markets IMCO - Pension **Ontario Teachers' Pension Plan - Pension Plan** Member IMCO ONTARIO TEACHERS' Since Andrew Garrett, Senior Principal 5650 Yonge Street 2021Toronto, Ontario andrew.garrett@imcoinvest.com (416) 300-3248 Toronto, Ontario **Open Access (Individual) - Investment Platform** Koloshuk Farrugia Corp. - Single Family Office F Member Open Access<sup>®</sup> Since Ryan Sheriff, Portfolio Manager Robert Koloshuk, Director KOLOSHUK · FARRUGIA 2019Toronto, Ontario rkoloshuk@wavefrontgam.com (416) 933-8283 Toronto, Ontario

Read more at caasa.ca - or contact us at +1 (647) 953-0737 or caroline@caasa.ca

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(902) 802-3188



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2020

rsheriff@openaccessltd.com

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CAASA WEALTH MANAGERS' FORUM - 2022 | 43

### **INVESTORS & ALLOCATORS**

	INVESTORS & ALLOGATORS			INVESION
	OPTrust - Pension	Member		Stonehage Fleming -
OP Irust	Wei Xie, DirectorToronto, Ontariowxie@optrust.com(416) 681-304	8 <b>Since</b> 2020	STONEHAGE FLEMING	Ralph Awrey, <i>Director</i> Toronto, Ontario ral
NUNITE .	Our Family Office - Multi Family Office	Member		Tacita Capital Inc. (Inc
FAMILY	Neil Nisker, Co-founder, Executive Chairman & CIOToronto, Ontarioneil@ourfamilyoffice.ca(416) 304-987	Since 2019	TACITA	Edwin Wong, Senior Po Toronto, Ontario
	Pandion Investments Limited - Family Office	Member		Timberline Equities -
<b>PANDION</b> INVESTMENTS	Michael Doble, <i>Vice President</i> Montréal, Québec mdoble@pandionltd.com (514) 842-843	Since 2018		Adam Halbert, <i>Principa</i> Toronto, Ontario
	Prime Quadrant - Family Office Advisor	Member		Ullman Wealth Manag
Prime Quadrant'	Isaac Lempriere, Associate Director of InvestmentsToronto, Ontarioilempriere@primequadrant.com(647) 905-900	Since 2018 8	ULLMAN wealth management	Lawrence Ullman, <i>Chie</i> Toronto, Ontario la
	Raintree Wealth Management	Member		Vibrato Capital (Indiv
RAINTREE T	Adrian Morgan, Vice President & Portfolio ManagerToronto, Ontarioamorgan@raintreeWM.com(647) 361-292	Since 2019		Tec Han, <i>Chief Investn</i> Portland, Oregon
	Raymond James Ltd. (Individuals) - IIROC Broker Dealer	-		Wealth Stewards - We
RAYMOND JAMES <sup>®</sup>	John Boomsma, Financial Advisor & Portfolio Manager Darren Coleman, Senior Vice President & Portfolio Manager Emma Querengesser, AVP, Alternative Investments   Structured Solutions	Member Since 2018	WS   WEALTH STEWARDS	Bob Simpson, <i>Vice Pre</i> Toronto, ON
	and Alternative Investments		<b>\ \ /</b>	Westcourt Capital Co
	<b>RBC Dominion Securities (Individuals)</b> - <i>IIROC Broker Dealer</i>	**	WESTCOURT CAPITAL CORPORATION	Robert Janson, <i>Co-CE</i> Toronto, Ontario
RBC Dominion	Mark Allen, Senior Portfolio Manager Ted Karon, Portfolio Manager	Member Since		· · · · · · · · · · · · · · · · · · ·
<b>RBC</b> Securities	John Duke, Senior Portfolio Manager Brendan Rogers, Senior Investment & Wealth Advisor	2018		Yameba Capital - Sin
	Jamison McAuley, Portfolio Manager		1 PM	Danny Freedman, Vice
RICHARDSON	Richardson Wealth - IIROC Broker Dealer	Member Since		Zen Capital & Merger
Wealth	Romain Marguet, <i>VP, Head of Alternative Investments</i> Toronto, Ontario	2018 4	ZEN capital & mergers 📖	Daniel Stow, Chief Inve
	, ,	_		Vancouver, BC
RICHARDSON Wealth	Richardson Wealth Private Family Office - Family Office Services	Member Since		
Private Family Office	Kieran Young, National Director Toronto, Ontario kieran.young@rwprivatefamilyoffice.com (416) 969 47	<sub>59</sub> <b>2018</b>		
RICHTER	Richter Family Office - Multi Family Office	Member	A numb	er of CAASA members
FAMILY OFFICE	Toronto, Ontario   Montréal, Québec	Since 2020		and are not re-
	SmartBe Investments Inc Portfolio diversification strategies	– Member		
	Jay Barrett, <i>Managing Director</i> Montréal, Québec jayb@smartbeinvestments.com (514) 716-199	Since		

# **MEMBER DIRECTORY**

Early Joiner

### **INVESTORS & ALLOCATORS**

ing - Family Office		Member Since
ector ralph.awrey@stonehagefleming.com	(647) 535-3181	2021
<b>c. (Individual) -</b> Multi-family Office nior Portfolio Manager		Member Since 2021
ewong@tacitacapital.com	(416) 640-7368	2021
ies - Single Family Office		Member
incipal adam@timberlineq.com	(416) 780-8000	Since 2020
lanagement - Multi Family Office		Member Since
, Chief Executive Officer lawrence@ullmanwealth.com	(416) 927-0000	2018
(Individual) - Single Family Office		Member Since
nvestment Officer		<b>2019</b>
s - Wealth Manager		Member
ce President, Portfolio Strategy bsimpson@wealthstewards.ca	(905) 502-0100	Since 2021
tal Corp Multi Family Office		Member Since
Co-CEO & Chief Investment Officer rj@westcourtcapital.com	(416) 400-5943	2021
- Single Family Office		Member Since
n, Vice Chair		2022
lergers Ltd Single Family Office		Member
ef Investment Officer daniel.stow@zen-capital.ca	(604) 603-4433	Since 2019

nbers in each category prefer to be non-public not recorded in this document.

# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

Early		<b>3iQ Digital Asset Management -</b> <i>Digital Asset Manager</i>	
Joiner	E 3iQ	Frederick Pye, <i>Chairman &amp; CEO</i> Toronto, Ontario fpye@3iq.ca	(416) 639-2130
	<b>^</b>	Accelerate Financial Technologies - Innovative ETFs	Member
	FINANCIAL TECHNOLOGIES	Michael Lee Hing, <i>Chief Operating Officer</i> Calgary, Alberta mleehing@acceleratefintech.com	(403) 975-5294
		Actis - Growth Markets Infrastructure and Real Estate	Member
	actis	Maureen O'Toole, Head of Investor Development, Amer New York, NY MOToole@act.is	icas Since 2020
	ADAPTIVE ETF A Beliwether Strategy	Adaptive ETF - Global Tactical Portfolio SolutionsJeff Black, Portfolio Manager & Co-Head of ETF StrategToronto, Ontariojeff.black@adaptiveetf.ca	Member Since 2021 (416) 777-6767
		ADI Capital Partners - Real Estate Fund Manager Ryan Gonsalves, Chief Operating Officer Toronto, Ontario ryan.gonsalves@adicapitalpartners.com	(905) 335 2929 Member 2018
	<b>Ø AGF</b>	AGF Investments, Inc Fundamental, Quantitative & AlterTyler Chapman, Vice President, Institutional & Key AccountToronto, OntarioTyler.Chapman@agf.com	Since
	FARMLAND PROPERTIES CANADA	AGinvest Farmland Properties Canada Anthony Faiella, <i>Senior VP</i> Toronto, Ontario anthony.faiella@aginvestcanada.com	(416) 271-6888 Member 2020
		Agriroots Capital Management Inc Agri-lending Robb Nelson, Chief Executive Officer Chatham, Ontario robb@agriroots.ca	(519) 351-5650 Member 2021
Early Joiner	ALGONQUIN	Algonquin Capital - Credit Long-Short Fund ManagerRaj Tandon, Founding Partner, Business DevelopmentToronto, Ontarioraj.tandon@algonquincap.com	(416) 306-8401 (416) 306-8401
	۵looz	<b>Algoz -</b> Crypto Market-Making & Trading Alon Karniel, Funds Manager Raanana, Israel	Member Since 2021
Early Joiner		Alignvest Student Housing - Private REIT Sanjil Shah, Managing Partner Toronto, Ontario sshah@alignvest.com	(416) 418-5675 Member 2018
	Allianz (1) Global Investors	Allianz Global Investments- Alternative Fund Manager Michael Moran, Institutional Client Team New York, NY michael.mora	Member Since 2020

	ASSET MANAGERS	
Alait	Alquity Investment Management - ESG and Impact In	nvesting
LIFE CHANGING INVESTMENTS	Renee Arnold, <i>Executive Director</i> London, UK renee.arnold@alquity.com	(215) 350-9063
	Antrim Investments - Mortgage Investment Corporation	on
	Will Granleese, Portfolio ManagerLangley, BCwill@antriminvestments.com	(416) 898-5692
	Applied Real Intelligence (A.R.I.) - Venture Debt	
A.R.I.	Zack Ellison, <i>Managing General Partner</i> Beverly Hills, CA zellison@arivc.com (310) 8	81-3893 ext. 100
	AQR Capital Management - Quantitative Investment	Manager
AQR	Marianne Love, <i>Managing Director, Business Developr</i> Greenwich, CT marianne.love@aqr.com	nent (203) 742-6951
ADCIC	Arcis Capital Partners - Technology Growth Equity	
CAPITAL PARTNERS	Afzal (Al) M. Tarar, <i>Chairman &amp; Managing Partner</i> New York, NY afzal@arciscap.com	(212) 634-7173
ASCENDI Ascendi Capital - Real Estate Fund Manager		
CAPITAL	Adeola Oladimeji, <i>Managing Partner</i> Vancouver, BC ade@ascendi-capital.com	(604) 441-2932
_	Aspect Capital - Systematic Asset Manager	
aspect capital	Emmett Fitzgerald, <i>Managing Director, Americas</i> Stamford, CT emmett.fitzgerald@aspectcapital.com	(203) 653-7803
^	Auspice Capital Advisors - Quantitative Investment S	pecialist
<b>AUSPICE</b>	Brennan Basnicki, <i>Director &amp; Product Specialist, Partn</i> Toronto, Ontario brennan@auspicecapital.com	er (647) 990-2226
	Avenue Living Asset Management - Private Real Est	ate
	Jason Jogia, <i>Chief Investment Officer</i> Calgary, Alberta jjogia@avenueliving.ca (403)	984 9363 ext 121
	Axia Real Assets LP - Real Estate	
CI ANA A	Joshua Varghese, <i>Partner</i> Toronto, Ontario invest@axiarealassets.com	(416) 364-1145
	Axonic Capital - Credit Long-Short	
AXONIC	Joel Maizel, <i>Managing Director</i> New York, NY jmaizel@axoniccap.com	(212) 508-7155
	Bedford Park Capital - High Conviction Manager	
BEDFORD PARK Jordan Zinberg, President & CEO		

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# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

A	BRIDGEPORT	<b>Bridgeport Asset Management -</b> <i>Alternative Asset Fund Manager</i> Stephanie Kremer, <i>Head, Distribution &amp; Marketing</i> Toronto, Ontario Stephanie@bridgeportasset.com (647) 637-2940	Member Since 2021	
	brightspark	Brightspark - Venture CapitalAlexandre Cabrejo-Jones, Head of Investor Relations Montréal, Québec alex@brightspark.com(514) 220-2539	Member Since 2019	
	© CACOELI	Cacoeli Asset Management - Multi-Res & Affordable Housing Real Estate Toronto, ON	Member Since 2021	
	CAMERON STEPHENS MORTGAGE CAPITAL	Cameron Stephens - Private LendingKatie Bonar, VP, Investment Management and StrategyToronto, Ontariokbonar@cameronstephens.com(416) 899-9701	Member Since 2021	
		Carlisle Management Company S.C.A Life SettlementsVittorio Vermigli, Portfolio Management AssociateLuxembourgvvermigli@cmclux.com+352 691 353 014	Member Since 2020	
	CELERNUS Investment Partners	Celernus Investment Partners Inc Real Estate and Private LendingKurt Hagerman, CCO & COOBurlington, Ontariokhagerman@celernus.com(289) 863-1344	Member Since 2019	
	CENTURION ASSET MANAGEMENT INC	Centurion Asset Management Inc Real Estate and Private LendingVali Lazarescu, Vice President, Institutional SalesToronto, Ontariovlazerescu@centurion.ca(647) 390-9790	Member Since 2019	
[	<b>CI GLOBAL ASSET</b> MANAGEMENT	<b>CI Global Asset Management -</b> <i>Traditional and Alternative Investments</i> Jennifer Sinopoli, <i>Senior Vice-President, Head of Distribution, Central Canada</i> Toronto, Ontario jsinopoli@ci.com (416) 681-7734	Member Since 2018	
CI	BCO CIBC ASSET MANAGEMENT	CIBC Asset Management - Traditional and Alternative InvestmentsMichael Sager, Executive Director, Multi-Asset & Currency Toronto, Ontariomichael.sager@cibc.com(416) 980-6301	Member Since 2019	
(	Clearfield	Clearfield Capital Management - Special Situations Fund ManagerJamie Forusz, Head of Partner RelationsNew York, NYforusz@clearfieldcap.com(212) 468-5420	Member Since 2021	
Cl	LIFTON BLAKE	Clifton Blake Asset Management - Real Estate Asset ManagerKC Daya, PresidentToronto, Ontariokdaya@cliftonblake.com(416) 238-6992	Member Since 2021	
	CLOCKTOWER	Clocktower Group - Alternative Asset Manager Wei Liu, Partner Los Angeles, CA wliu@clocktower.com (310) 458-2003	Member Since 2021	

CMCC Global	<b>ASSE</b> <b>CMCC Global -</b> <i>Asia</i> Charlie Morris, <i>Mana</i> Toronto, Ontario
CMLS Asset Management	<b>CMLS Asset Manag</b> Cynthia Maisonneuve Toronto, Ontario
Coin <b>Fund</b>	<b>CoinFund Managem</b> Pallavi Gondipalli, <i>Ma</i> New York, NY
COMMUNITY	<b>Community Fund -</b> / Ashley Pullen, <i>Head</i> ( Los Angeles, CA
CONNOR, CLARK & LUNN	<b>Connor, Clark &amp; Lur</b> Tim Elliott, <i>President</i> Toronto, Ontario
	<b>Converium Capital</b> Jacqueline Allen, <i>Hea</i> Montréal, Québec
CORTON	<b>Corton Capital Inc.</b> David Jarvis, <i>Preside</i> Toronto, Ontario
C O R T L A N D DISTINCT DIST CAPITAL	<b>Cortland Credit Gro</b> James Kelly, <i>Managi</i> Toronto, Ontario
CPI CAPITAL	<b>CPI Capital -</b> U.S. M Ava Benesocky, Chie Vancouver, BC
Capital Management	Crabel Capital Mana Lisa Martin, <i>Director</i> Los Angeles, Califorr
CRISTALLIN ans de passion et de rendement years of passion and performance	<b>Crystalline Manage</b> Bryan Nunnelley, <i>Ch</i> Montréal, Québec
	<b>Cult Wines -</b> <i>a fine v</i> Atul Tiwari, <i>CEO Cul</i> Toronto, Ontario

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Early

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### T MANAGERS

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aging Partner charlie@cmcc.vc

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gement - Real Estate Debt and Equity Manager

re, Director, National Sales cynthia.maisonneuve@cmls.ca (416) 846-2917

ment LLC - Early-Stage, Fundamental Crypto Strategies

lanaging Partner, Head of Business Development & IR pallavi@coinfund.io (917) 618-0920

Multistrategy, TMT & Real Estate, U.S. & Israel

of Marketing and Business Development apullen@comllp.com (917) 887-0366

unn Funds, Inc. - L/S Equity, L/S Income & EMN

t

telliott@cclgroup.com

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(416) 627-5625

- Multi-Strategy Opportunistic Hedge Fund

ead of Business Development & Investor Relations jallen@converiumcap.com (514) 418-0179

- Forestry Funds

ent & CEO david@cortoncapital.ca

oup Inc. - Private Lending

ing Director – Business Development jkelly@cortlandcredit.ca (416) 356-2743

Multi-Residential Real Estate

*ef Executive Officer* ava@cpicapital.ca

nagement - Quantitative Asset Manager

r of Business Development mia Imartin@crabel.com

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(604) 828-8302

ement Inc - Multi-Strategy Arbitrage

hief Executive Officer bnunnelley@cristallin.ca (514) 284 0246 x235

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# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

DAVINCI CAPITAL	<b>DaVinci Capital Partners -</b> <i>Traditional &amp; Liquid Alts Fund</i> Mark Irwin, <i>Managing Director &amp; Senior Portfolio Manag</i> Toronto, Ontario mark.irwin@davincicapital.com (64	er	Member Since 2021
<b>Desjardins</b> Global Asset Management	<b>Desjardins Global Asset Management -</b> <i>Traditional &amp; L</i> Sonia Mahadeo, <i>Senior Advisor, Institutional Affairs</i> Montréal, Québec sonia.mahadeo@desjardins.com	iquid Alts Funds (416) 844-0623	Member Since 2019
	DGC Capital - Impact Investing Françoise E. Lyon, President & Managing Partner Montréal, Québec flyon@dgccapital.ca	(514) 867-8822	Member Since 2020
DIA GRAM	<b>Diagram Venture -</b> Venture Builder Valentina Tacchi, Operations Manager - Venture Creatio Montréal, Québec valen	n tina@diagram.ca	Member Since 2018
<b>DONVILLE   KENT</b> asset management inc.	Donville Kent Asset Management - Alternative Fund ISarah Cheng, VP, Investor Relations & Business DevelorToronto, Ontariosarah@donvillekent.com	C C	Member Since 2020
IT IN INT INT INT INT INT INT INT INT IN	Driehaus Capital Management - Life Sciences Strateg Lee Diamandakis, Senior Vice President Chicago, IL Idiamandakis@driehaus.com	(312) 587-3859	Member Since 2020
DSC Quantitative Group	DSC Quantitative Group, LLC - Access to PE & VC Ind Jeffrey Knupp, <i>Eastern Business Development Director</i> Chicago, IL jknupp@dscqg.com	dices (312) 621-7414	Member Since 2021
DURUM CAPITAL INC.	Durum Capital - Diversified Asset Manager with Real Estate Chaim Karpel, Business Development Director Toronto, Ontario chaim@durum.ca	e Investment Funds (647) 393-4874	Member Since 2021
ehp  <sub>FUNDS</sub>	<b>ehp Funds -</b> <i>Hedge &amp; Liquid Alts Funds</i> Jason Mann, <i>Co-Founder &amp; CEO</i> Toronto, Ontario jmann@ehpartners.com	(647) 988-7699	Member Since 2019
Emso	Emso Asset Management - EM Sovereign & Corporate US IR Team New York, NY	Credit irny@emso.com	Member Since 2020
EQUITON®	<b>Equiton Capital -</b> <i>Real Estate</i> Aaron Pittman, Senior Vice President, Head of Institutio Burlington, Ontario apittman@equiton.com (905	nal 5) 635-1381 x119	Member Since 2020
	<b>Espresso Capital -</b> <i>Technology-Focused Private Debt Full</i> Jamie Wile, <i>Director, Fund Sales &amp; Business Developme</i> Toronto, Ontario jwile@espressocapital.com	-	Member Since 2018

	ASSET MANAGERS	
EV/@IV/E	Evolve ETFs - Innovative ETF Solutions	Member
	Elliot Johnson, CIO & COOToronto, Ontarioejohnson@evolveetfs.com(416) 558-6661	Since 2021
	Evovest - Machine Learning Portfolio Manager	Member
EVOVEST≫	Benoit Robert, Head of Business DevelopmentMontréal, Québecbenoit.robert@evovest.com(514) 915-0028	Since 2020
	Fiera Capital Corp Fiera Private Alternative Investments	Member
FIERACAPITAL	Theresa Shutt, Senior Vice President, Fiera Private DebtToronto, Ontariotshutt@fieracapital.com(647) 504-3143	Since 2018
	FirePower Capital - Private Debt, Private Equity, M&A Advisory	Member Since
	Ilan Jacobson, <i>Founding Partner &amp; CEO</i> Toronto, Ontario ijacobson@firepowercapital.com (647) 288-3333	<b>2019</b>
<b>Firm</b>	Firm Capital Corporation	Member
Capital	Sandy Poklar, <i>Chief Operating Officer</i> Toronto, Ontario spoklar@firmcapital.com (416) 635-0221 ext. 235	Since 2021
ali, fait.	Forstrong Global Asset Management - Global Macro	Member
FORSTRONG GLOBAL	Rob Duncan, Senior Vice President & Portfolio ManagerToronto, Ontariorduncan@forstrong.com(416) 880-5861	Since 2019
	FORT LP - Quantitative Systematic Fund Manager	Member
	Jean Olivier Caron, <i>Executive Director, Business Development</i> New York, NY jeanolivier.caron@fortlp.com (212) 471-4348	Since 2018
	Framework Venture Partners - Venture Capital	Member
venture partners	Peter Misek, <i>Managing Partner</i> Toronto, Ontario peter@framework.vc (289) 300-1319	<b>2021</b>
FRANKLIN	Franklin Templeton - Traditional and Alternative Funds and Strategies	Member Since
TEMPLETON	Julie Caron, SVP, Business Development - Institutional Investment Services Québec City, Québec jcaron@franklintempleton.ca (418) 576-7118	<b>2019</b>
<b>A</b> FULCRA	Fulcra Asset Management Inc - Credit Opportunities Fund	Member Since
ASSET MANAGEMENT INC.	Vancouver, BC info@fulcraam.com (604) 683-8365	2018
CALAXY	Galaxy Fund Management - Digital Asset Investing	Member
	Paul Cappelli, Portfolio ManagerNew York, NYpaul.cappelli@galaxydigital.io	Since 2021
	Gentai Capital Corporation - Mortgage Investment Corporation	Member Since



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Richmond, BC

ENTA

investment Corporatioi riyaye Peter Yang, Managing Director

#### peter.yang@gentaicapital.com

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# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

		Global X - Thematic, Alternative Income, and Internation	onal ETFs	Member
	GLOBAL X by Mirae Asset	Warner Wen, <i>Research Director, Canada</i> Toronto, ON wwen@globalxetfs.com	(416) 356-9653	Since 2021
	GRAHAM CAPITAL	Graham Capital - Multi-Strategy, Quantitative & Discretionary	y Macro Strategies	Member Since
-	MANAGEMENT	Jennifer Ancker Whelen, <i>Chief Client Officer</i> Rowayton, CT jwhelen@grahamcapital.com	(203) 899-3552	2020
		Group RMC - Real Estate Co-Investing		Member Since
_	GROUP RMC	Anthony Guarnieri, VP Family Office and Advisor Relation Montréal, Québec anthony@grouprmcusa.com	ons (514) 758-8562	2019
		Guardian Capital - Alternative & Traditional Strategies		Member
	<b>EC</b> GUARDIAN CAPITAL	Srikanth Iyer, <i>Managing Director, Head of Systematic St</i> Toronto, Ontario siyer@guardiancapital.com	trategies (416) 947-3730	Since 2021
		Harrison Street - Demographics-Driven Real Estate & Infi	rastructure Investing	Member
	HARRISON STREET	Jonathan Turnbull, <i>Managing Director</i> Chicago, IL jturnbull@harrisonst.com	(416) 350-1618	Since 2021
Ц	EARD CAPITAL	Heard Capital, LLC - Long-Only & Equity Long-Short		Member
	BLE   THOUGHTFUL   DELIBERATE	Priya Kaftan, Head of Investor Relations & Product Stra Chicago, Illinois pkaftan@heardcapital.com	tegy (312) 786-5211	Since 2020
		Highline Beta - Venture Capital		Member
(	B Highline <b>Beta</b>	Marcus Daniels, <i>Founding Partner</i> Toronto, Ontario marcus@highlinebeta.com	(416) 587-7623	Since 2020
	Highwood	Highwood Value Partners - PE Approach to Internation	nal Public Equities	Member
	VALUE PARTNERS	Desmond Kingsford, <i>Managing Partner</i> Whistler, BC dk@highwoodvaluepartners.com	(604) 388-9933	Since 2020
2	×2	Honest Capital - Concentrated, long-term, long-biased	l manager	Member
	Honest Capital	Shawn Badlani, <i>Chief Investment Officer</i> Orinda, California badlani@honestcapitalllc.com	(917) 697-1632	Since 2021
	Horizons ETFs - Active. Benchmark. Tactical.		Member	
_	WIRIZONS ETFS by Mirae Asset	Jaime Purvis, <i>Executive Vice President</i> Toronto, Ontario jpurvis@horizonsetfs.com	(416) 601-2495	Since 2019
	Hudson Valley Property Group - Affordable Housing Preservation Funds		Member	
		Diana Bellizzi, <i>Investor Relations</i> New York, NY diana@hvpg.com	(917) 398-4100	Since 2020
_	iCapital	iCapital Network - Alternative Investment Platform		Member
	NETWORK	Tom Johnston, <i>Canadian Market Leader</i> Toronto, Ontario tjohnston@icapitalnetwork.com	(647) 629-5019	Since 2020

	ASSE
Asset Management	ICM Asset Manage Doug Laird, <i>Managin</i> Calgary, Alberta
INNOVOB	Innovobot - Venture Mario Venditti, Chier Montréal, Québec
Invesco	Invesco - Traditiona Lisa-Marie McDerm Toronto, Ontario lis
INVESTCORP	Investcorp Investn Christopher W. Mas New York, NY
INVESTMENT PARTNERS	Investment Partne Chris Tester, Directo Ottawa, Ontario
NVICTUS	I <b>nvictus Capital -</b> D Haydn Hammond, S Zurich, Switzerland
πνιco»	Invico Capital Cor Allison Taylor, <i>Chiet</i> Calgary, Alberta
JM FUND	<b>JM Fund Managen</b> Jan Mizrahi, <i>Preside</i> Toronto, Ontario
KILGOUR WILLIAMS CAPITAL	<b>Kilgour Williams C</b> Colin Kilgour, <i>Mana</i> Toronto, Ontario
KULA	KULA Investments Jeffrey Applebaum, Chicago, Illinois ja
LAZARD	<b>Lazard Asset Man</b> Mike Wariebi, <i>Manag</i> New York, NY
	LFIS Capital - Alter Corinne Andre, Hea



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### **ASSET MANAGERS**

CM Asset Management - N.A. Real Estate, Music Royalties		
oug Laird, Managing Dire	ector, Institutional Relationship	os
algary, Alberta	dlaird@icmgroup.ca	(403) 471-6471

#### novobot - Venture Capital & Innovation Ecosystem

ario Venditti, Chief Executive Officer mvenditti@innovobot.com (514) 487-5557

vesco - Traditional and Alternative Investments

sa-Marie McDermott, Head of Wealth Management Platforms ronto, Ontario lisa-marie.mcdermott@invesco.com (647) 629-7274

vestcorp Investment Advisors - Real Estate, Credit, & Absolute Return

hristopher W. Mason, Relationship Management cmason@investcorp.com (646) 690-5048

#### vestment Partners Fund Inc - Alternative Fund

nris Tester, Director, Business Development ctester@ipfund.ca

(587) 888-2685

victus Capital - Digital Asset Manager

aydn Hammond, Sales Director rich, Switzerland haydn@invictuscapital.com +41 79 695 4942

#### vico Capital Corporation - Private Lending Fund Manager

lison Taylor, Chief Executive Officer amtaylor@invicocapital.com (403) 538-4829

M Fund Management - Long-Short Equity Fund Manager

an Mizrahi, President & Portfolio Manager Jan@jmfund.com (416) 722-8628

ilgour Williams Capital - Private Credit Fund Manager

olin Kilgour, Managing Director (416) 315-4884 ck@kilgourwilliams.com

ULA Investments, LLC - Quantitative Asset Manager

effrey Applebaum, Chief Executive Officer, Co-Founder hicago, Illinois japplebaum@kulainvestments.com (312) 520-0317

#### azard Asset Management - Alternatives Fund Manager

ike Wariebi, Managing Director, Global Head of Alternative Investments Distribution mike.wariebi@lazard.com (212) 632-6631

FIS Capital - Alternatives Fund Manager

Corinne Andre, Head of Business Development corinne.andre@lfis.com

Member Since 2019

Member Since 2019

Member **Since** 2021

Member Since 2020

Member Since  $\mathbf{\tilde{2020}}$ 

Member Since 2021

Member Since 2019

Member **Since 2018** 

Member Since 2019

Member Since 2021

Member Since 2020

Member Since 2019

+33 1 44 56 42 71

CAASA WEALTH MANAGERS' FORUM - 2022 | 53

# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

	LionGuard Capital Management - Alternative & Traditional Manager	Member
<b>Early</b> Joiner	RD	Since 2018
LOYAL	Loyal VC LP - Venture Capital Kamal Hassan, Managing Partner Toronto, Ontario kamal@loyal.vc (416) 925-5557	Member Since 2021
	Lumira Ventures - Venture CapitalPeter van der Velden, Managing General Partner Toronto, OntarioPlv@lumira.vc(416) 213-4189	Member Since 2019
LYXOR Asset Management	Lyxor Asset Management, Inc Alternatives Manager Mark Tower, Director New York, NY mark.tower@lyxor.com (212) 205-4056	Member Since 2018
	Mackenzie Investments - Traditional and Alternative Investment StrategiesZIEMichael Schnitman, Head of Alternative InvestmentsToronto, Ontariomichael.schnitman@mackenzieinvestments.com	Member Since 2018
MAKESPACECAPITALCO MAKESPACECAPITALCO SPACE CAPITAL PARTNER	wake space Capital Partners - Sell Stolage	Member Since 2022
Man	Man Group - Asset Management Simon Harding, Vice President, Canadian Business Development New York, NY simon.harding@man.com (646) 960-1874	Member Since 2019
MARRET ASSET MANAGEMENT	Marret Asset Management - Asset Management Roberto Katigbak, Institutional Strategist & Head of Sales and Marketing Toronto, Ontario rkatigbak@marret.com (514) 868-2191	Member Since 2018
	Maverix Private Equity - Growth Private Equity         Investor Relations         Toronto, Ontario         investorrelations@maverixpe.com	Member Since 2021
	Maxam Capital Management Ltd Value, Catalysts & Arbitrage (Liquid Alt) Travis Dowle, President & Fund Manager Vancouver, BC travis@maxamcm.com (604) 685-0201	Member Since 2019
INVESTMENT GRO	MGG Investment Group - Private Lending Daniel Leger, Managing Director New York, NY dleger@mgginv.com	Member Since 2020
MKP CAPITAL MANAGEME	MKP Capital Management - Discretionary Global Macro         NT       David Burke, Partner, Chief Client Officer         New York, NY       dburke@mkpcap.com       (212) 303-7100	Member Since 2020

	Morex Capital - Pri
Morex Capital <sup>®</sup>	Charbel Cheaib, <i>Pai</i> Toronto, Ontario
Morgan Stanley	Morgan Stanley Inv
INVESTMENT MANAGEMENT	Matt Sebesten, <i>Exe</i> Toronto, Ontario m
	Munro Partners - G
JNRO	Akilan Karuna, <i>Partr</i> Toronto, Ontario a
* * *	Music Royalties In
• MUSIC ROYALTIES	Tim Gallagher, <i>Chai</i> Toronto, Ontario
	Napier Park Globa
GLOBAL CAPITAL	Michael Lashendoc New York, NY Micha
	Nephila Capital - C
	Marc Stern, <i>Investo</i> Nashville, TN
	Next Edge Capital -
NEXTEDGE	Robert Anton, Presid Toronto, Ontario r
	Orchard Global - Pu
ORCHARD GLOBAL ASSET MANAGEMENT	David Crammond, Ex Toronto, Ontario da
	Peakhill Capital - Re
	Harley Gold, <i>Manag</i> Toronto, Ontario H
<b>D</b> -1	PenderFund Capital
PENDER PenderFund Capital Management Ltd.	Sarah Wildman, <i>Dire</i> Vancouver, BC
3	PHL Capital - Priva
PHL	Ravi Munday, <i>VP, In</i> Surrey, BC r
PICTON	Picton Mahoney As
PICTON	Doon Shopard Chic

Global

Partner



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Vancouver, BC

MAHONEY

- Asset Management

### **ASSET MANAGERS**

ivate Lending - Mortgage Investment Corp.

artner charbel@morexcapital.com (416) 571-9141

#### vestment Management

ecutive Director matt.sebesten@morganstanley.com (416) 419-8005

Global Long-Short Equity

ner & Head of North America akaruna@munropartners.com.au (416) 402-4252

nc. - Monthly Dividend Paying Music Royalty Company airman & CEO

tim@musicroyaltiesinc.com (416) 925-0090

#### al Capital - Alternative Asset Manager

ck, Partner ael.Lashendock@NapierParkGlobal.com (212) 235-0783

Catastrophe Bonds & Weather Derviatives

or Relations mstern@nephilaadvisors.com (615) 823-8510

- Platform - Private Lending, Biotech, Metals & Commodities ident

robert.anton@nextedgecapital.com (647) 274-6897

ublic Fixed Income & Private Lending

Executive Director avid.crammond@orchardgroup.com (416) 814-3620

Real Estate Debt & Co-GP Equity

ging Director harleygold@peakhillcapital.com (416)363-7325 x101

al Management Ltd. - Public/Private Asset Manager

rector, Institutional Sales & Service swildman@penderfund.com (604) 250-6917

ate Lending

nvestments ravimunday@phlcapital.com

(604) 579-0844

#### Asset Management - Alternative Fund Manager

Dean Shepard, Chief Executive & Managing Partner dshepard@pictonmahoney.com

(778) 834-1776



Member **Since 2019** 

Member **Since** 2018

Member Since 2018

Member **Since 2019** 

Member **Since 2020** 

Member Since 2018

Member **Since** 2022

Member **Since** 2020

Member Since 2019

Member Since 2022

Member

# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

	PILOT HOUSE CAPITAL	<b>Pilot House Capital -</b> <i>Long-Short Equity Fund Manage</i> Guy Caplan, <i>Founder &amp; CIO</i> Vancouver, BC gcaplan@pilothousefunds.com	er (604) 603-6059	Member Since 2018
	PLUS PLUS capital management	PlusPlus Capital Management - Managed Futures / C Kapil Rastogi, President	CTA	Member Since 2021
	capital management	Princeton, NJ kapil.rastogi@pluspluscapital.com	(917) 353-2664	
		Private Debt Partners - Private Debt		Member
	PRIVALEDEBI PARTNERS	Jean-Christophe Greck, <i>Founder, Managing Partner</i> & C Montréal, Québec jcgreck@privatedebt.com	CIO (514) 992-5232	Since 2020
		Quain Investments - TechVenture@Scale		Member
	ų	Purvi Gandhi, <i>Managing Partner</i> Palo Alto, CA purvi@quaininvestments.com	(650) 781-3915	Since 2020
	•	Raiven Capital - Venture Capital		Member
	RA IVEN CAPITAL	Paul Dugsin, <i>General Partner</i> Toronto, Ontario paul@raivencapital.com	(416) 936-5717	Since 2019
• •		Reciprocal Ventures - Venture Capital		Member
$\langle \! \!                                 $	Reciprocal Ventures°	Michael Steinberg, General Partner New York, NY mikes@recvc.com	(516) 316-1023	Since 2021
		ReSolve Asset Management - Systematic Global Mac	ro Manager	Member
		Richard Laterman, <i>Portfolio Manager</i> Toronto, Ontario richard.laterman@investresolve.com	(416) 350-3095	Since 2019
-		Rise Properties Trust - Platform - Various Strategies		Member
	RISE	Leslie Toth, Senior Vice President Victoria, BC lesliet@riseproperties.ca	(403) 605-7172	<b>Since</b> <b>2021</b>
		Robson Capital Management - Platform - Various Stra	ategies	Member
	CAPITAL MANAGEMENT INC.	Jeffrey Shaul, <i>President &amp; CEO</i> Toronto, Ontario jshaul@robsoncapital.com	(416) 388-6185	Since 2018
		RPIA - Global Fixed Income Experts		Member
-	Global Fixed Income Experts	Kripa Kapadia, <i>Director, Client Portfolio Management</i> Toronto, Ontario kkapadia@rpia.ca	(647) 776-7465	Since 2021
		Sagard Holdings		Member
	🚯 Sagard	Leslie Hill, <i>Partner</i> New York, NY hill@sagardholdings.com	(646) 774-1580	Since 2018
~	Securion	Securian Asset Management		Member
<b>*</b>	ASSET MANAGEMENT	Amy Theuninck, <i>Managing Director</i> St. Paul, MN amy.theuninck@secu	rianam.com	<b>Since</b> 2020

		ASSET MANAGERS
	Securities	Slate Securities - Public & Private Real Estate Investment Management
	SLATE	Fraser McEwen, PartnerToronto, Ontariofraser@slatesecurities.com(416) 583-1827
		Spartan Fund Management - Alternative Asset Manager - Various Strategies
	Spartan Fund Management Inc.	Gary Ostoich, PresidentToronto, Ontariogostoich@spartanfunds.ca(416) 601-3171
		Starlight Capital - Traditional and Alternative Real Asset Strategies
		Lou Russo, Senior Vice President, National Sales & Distribution Toronto, Ontario Irusso@starlightcapital.com (647) 245-2076
<b></b>	Stewart	Stewart Asset Management - Concentrated U.S. Equity Growth Strategy
	Asset Management, LLC	Ronald Dooley, Chief Operating Officer & CFONew York, NYrdooley@stewartassetmgmt.com(917) 214-1333
		StoreWest Developments - Real Estate, Self-Storage, Car Wash
	StoreWest	Roland Schatz, PresidentCalgary, Albertaroland@storewest.ca(403) 612-9158
		Third Point - Multi-Strat, Corp/Struc Credit, Venture Capital & Activism
	POINT	Greg Habay, <i>Managing Director, Marketing &amp; Investor Relations</i> New York, NY GHabay@thirdpoint.com (212) 715-3484
	TCC	Trans Canada Capital - Alternative Strategies
	TRANS-CANADA CAPITAL	Jean-François Milette, <i>Global Head, Client Solutions</i> Montréal, Québec jfmilette@transcanadacapital.com (514) 397-7370
		Trez Capital - Real Estate Debt & Equity Manager
	TREZCAPITAL	Vikram Rajagopalan, Senior Vice President, Head of Retail MarketsToronto, Ontariovikramr@trezcapital.com(647) 788-1787
		Triovest - Real Estate
		Luigi Luppi, Vice President, Investor RelationsToronto, OntarioIluppi@triovest.com(416) 941-1284
	$\frown$	TSVC - Early Stage Venture Capital
	ŤSVĆ	Eugene Zhang, <i>Founding Partner</i> Los Altos, CA eugene@tsvcap.com
		Unigestion - Alternative Funds
	UNIGESTION	Dario Di Napoli, Senior Vice President, Institutional ClientsToronto, Ontarioddinapoli@unigestion.com(416) 572-2284
		Unison Investment Management - Residential Real Estate
	UNISON. Investment Management	Joseph Celentano, <i>Global Head of Markets</i> San Francisco, CA joe.celentano@unisonim.com (415) 738-7930

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# **MEMBER DIRECTORY**

### **ASSET MANAGERS**

VARICK	Varick Capital Partners LP - Quantitative Asset Manager Patrick Hannon, <i>Managing Director</i> New York, NY patrick.hannon@varickcapital.com (646) 295-9009	Member Since 2021
<b>VESTA</b> WEALTH PARTNERS	Vesta Wealth Partners - O-CIO and Alternatives Fund ManagerAdam Hoffman, President Calgary, Albertaadam.h@vestawp.com(403) 970-0700	Member Since 2020
CAPITAL MANAGEMENT	<b>Vivid Capital Management -</b> <i>Energy Transition</i> CJ Hervey, <i>Director</i> Toronto, Ontario cj@vividcapitalmanagement.com (416) 523-2820	Member Since 2021
Walkerville	Walkerville Capital Inc Real EstateRhys Wyn Trenhaile, DirectorWindsor, Ontariorhys@walkervillecapital.com(519) 991-6600	Member Since 2021
	WaveFront Global Asset Management - Alternative FundsRoland Austrup, CEOToronto, Ontarioraustrup@wavefrontgam.com(416) 508-3996	Member Since 2019
WARATAH	Waratah Capital Advisors - Long-Short Equity and ESG FundsJessica Clark Barrow, Managing Director & Head of Client ManagementToronto, OntarioJessica@waratahcap.com(416) 637-5618	
	Waypoint Investment Partners - Alternative Fund Manager Michael Lindblad, Vice President, Wealth Management Toronto, ON mlindblad@waypointinvestmentpartners.com (416) 200-4457	Member Since 2021
Healhouse	Wealhouse Capital Management- Alternative Fund ManagerEmily Newman, Executive Vice President, SalesToronto, ONemilyn@wealhouse.com(416) 500-5454	Member Since 2021
WELLINGTON MANAGEMENT"	Wellington Management Company LLP - The alternatives edgeAlan Matijas, Managing Director, Director of CanadaToronto, Ontarioajmatijas@wellington.com(416) 847-1350	Member Since 2019
WESTBRIDGE WESTBRIDGE	Westbridge Capital - Private EquityCarl P. James, Senior Vice President, National Sales ManagerToronto, Ontariocjames@westbridgecapital.ca(416) 938-2509	Member Since 2019
WESTERN WEALTH CAPITAL	Western Wealth Capital - U.S. Real Estate Mark Breakspear, VP, Fund Operations & Distribution Vancouver, BC mbreakspear@westernwealthcapital.com (603) 323-6675	Member Since 2021
YTM CAPITAL	YTM Capital Asset Management - Alternative CreditKevin Foley, Managing Director, Institutional AccountsOakville, Ontariokevin.foley@ytmcapital.com(416) 306-8328	Member Since 2020

		START
		Consilium Crypto
CON	SILIUM RYPTO	Austin Hubbell, <i>Fou</i> Toronto, Ontario
		Continuum.Social
Contin	nuum.social	Sergei Beliaev, Fou Toronto, Ontario
•		Innovfin - Blockch
		Othalia Doe-Bruce Peterborough, Ont
		Just Boardrooms
justboardr	ooms.com	Howard Chang, Co Toronto, Ontario
4		Koïos Intelligence
	<b>DiOS</b> Illigence	Nader Kobrossi, <i>Di</i> Montréal, Québec i
		Konfidis Inc Rea
K K	onfidis	John Asher, <i>Presid</i> Toronto, Ontario
ſ	<b>a</b> bi	Leyline Altruism -
Le	eyline (	Jeremy Dela Rosa, Vancouver, BC
A Liou	Liquid Avatar™ TECHNOLOGIES INC.	Liquid Avatar® Te
		David Carter, CFO Toronto, Ontario
	•	Meetami Innovati
Q		Sarah Morton, <i>Chi</i> Vancouver, BC
	T	Metis - Decentraliz
M	ETIS	Jonah Keri, <i>Chief I</i> Montréal, Québec
		Moselle - Your Su
	moselle	Lakhveer Jajj, <i>Fou</i> Toronto, Ontario
	Den ser	Pascal WealthTeo
	<b>iscal</b> ealthTech	Howard Atkinson, Toronto, Ontario

### **START-UP FOUNDERS**

-		
im Crypto - L	Digital Asset Trading & Liquidity	Solutions
lubbell, <i>Found</i>	der & CEO	
Ontario	austin@consiliumcrypto.ai	(514) 654-7219
um.Social -	Social platform powered by NF	T and Web 3.0 tech
Beliaev, Found	der	
Ontario	sb@continuum.social	(647) 244-1319
<b>ı -</b> Blockchaiı	n Education, Strategy, & Implem	entation
Doe-Bruce, F		
rough, Ontari	io o.doebruce@innovfin.ca	(416) 900-3897
ardrooms - /	Meeting Space Marketplace	
Chang, Co-F	Founder	
Ontario	howardc@theturnlab.com	(416) 712-5503
ntelligence Ir	nc Artificial Intelligence Client	Communication
	ctor of Operations	
l, Québec na	der.kobrossi@koiosintelligence.	ca (514) 627-4634
s Inc Real I	Estate / PropTech	
	t and Co-Founder	
, Ontario	john@konfidis.com	(416) 200-0954
Altruism - N	FTs for Good	
Dela Rosa, F	ounder & CEO	
ver, BC	jeremy@leyline.gg	(949) 466-0870
Avatar® Tech	nologies Inc Creating Value 1	from Online Identity
arter, CFO		
, Ontario da	ve.carter@liquidavatar.com (64	7) 725-7742 ext 705
ni Innovatior	n Inc - Digital and Crypto Asset	Platform
	Strategy Officer	()
ver, BC	sarah@meetami.ca	(604) 616-7271
Decentralized	d Platform for Web3 Business	
Keri, <i>Chief Ma</i>	arketing Officer and Business De	evelopment I ead
al, Québec		jonah.k@metis.io
e - Your Supp	oly Chain Command Center	
er Jajj, <i>Founc</i>		
, Ontario	lakhveer@moselle.up	(647) 830-5382
WealthTech	- Digital technology empowerin	g financial advisors
Atkinson. Pr	resident & CEO	
Outerie	hald o	

Member Since 2020

Member Since 2021

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Member

**Since 2020** 

hatkinson@pascalfinancial.com

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### **START-UP FOUNDERS**

<u> </u>	Rakr - IoT Farming Solutions		
🕕 Rakr	Mohamad Yaghi, CEO Toronto, Ontario	& Co-Founder mohamad.yaghi@rakr.ca	(416) 702-3818
	Rondeivu - InvestTecl	h Platform for Institutional Dea	ls
rondeivu	Michael Ashmore, Fou Southport, CT	Inder & CEO	
		l Impact Quantitative Data & A	nalytics ESG Data
S·Factor	Bonnie-Lyn de Bartok Toronto, Ontario	, <i>Founder &amp; CEO</i> bonnielyn@thesfactor.co	(647) 930-9075
	SR-ai - Artificial Intelli	igence for Socially Responsible	e Investing
🛞 SR.ai	Alik Sokolov, CEO & C		
<u> </u>	Toronto, Ontario	alik@sr-ai.co	(647) 548-5153
	Terentia - Digital Asset Management		
terentia	Neal Bilow, Chief Exec	cutive Officer	
	Toronto, Ontario	neal.bilow@terentia.io	(416)409-0369
	WealthAgile - A Smai	rt Crypto Platform for Investors	3
$(\mathbf{w})$	Tim Burgess, Co-Four	nder & CEO	
	Toronto, Ontario	tim@wealthagile.com	(905) 599-7772
	Willow - Propsharing		
Willow	Neville Joanes, CIO		
	Toronto, Ontario	neville@willow.ca	(778) 835-6551



	360 Trading Networks,	, <b>Inc</b> Foreign Exchange Tra	ding Platform
UTSCHE BÖRSE GROUP	Rolo Ledesma, Product New York, NY	<i>Specialist</i> rolo.ledesma@360t.com	(416) 568-6329
	Altrust Investment Sol	utions - Alternative Funds Pla	atform
LTRUST VESTMENT SOLUTIONS	Wilson Tow, <i>Managing Pal</i> Toronto, Ontario	rtner, Head of Product Structuring & wtow@altrustsolutions.com	& Business Development (647) 205-7418
	Apex Fund Services -	Fund Administration Services	
ΑΡΕΧ	Raja Krishnan, <i>Managin</i> Toronto, Ontario	g Director - Canada rajak@apexfunds.ca	(647) 962-1375
	Arbutus Partners - The	pursuit of tomorrow's winners	, today
ARBUTUS PARTNERS	Grahame Lyons, <i>Found</i> Vancouver, BC	er info@arbutuspartners.com	(604) 229-9749
	Athena International M	lanagement Limited - Gover	rnance Services
THENA	Allison Nolan, <i>Founder</i> Cayman Islands	anolan@athena.ky	+1 (345) 943-2211
	AUM Law - Legal & reg	ulatory compliance advice	
	Kimberly Poster, <i>Chief L</i> Toronto, Ontario		(416) 966-2004 x266
(LL)	Battea Class Action Se	ervices - Securities Class Act	ion Recoveries
Battea CLASS ACTION SERVICES	Bob Williamson, <i>Vice Pr</i> Stamford, CT	resident, Sales williamson@battea.com	(516) 987-6006
	Bitbuy Technologies Ir	nc Digital Asset Exchange	
BITBUY	Torstein Braaten, <i>Head</i> Toronto, Ontario	of Regulatory Affairs and CCC torstein@bitbuy.ca	) (437) 826-2441
		ntelligence software for invest	ment managers
Boosted.ai	Erik McBain, <i>Director o</i> Toronto, Ontario	f Growth erik.mcbain@boosted.ai	(613) 884-2246
3	Brane - Cryptocurrency	v Custody Solutions	
BRANE	Nicholas Sanschagrin, Toronto, Ontario r	Director of Sales nick.sanschagrin@brane.ca	(613) 809 2353
	Campbell Lutyens - Fu	Ind Placement & Advisory	
Campbell Lutyens	Katie Alberti Price, Seni New York, NY pric	<i>ior Vice President</i> ce@campbell-lutyens.com	(219) 928-6327
	Capital Governance P	artners LLC - Independent I	Fund Oversight
CAPITAL GOVERNANCE PARTNERS	Carlos Ferreira, Managi	ng Director	(949) 231-7147

### CAASA ANNUAL CONFERENCE 2022 - MONTRÉAL

Tuesday, November 1 - Thursday, November 3 Attendees from around the world, tête-à-tête sessions for all Table Talks for niche topics Limited capacity - Investor delegates: 40%+ of ~250 overall





Los Angeles, CA

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### **SERVICE PROVIDERS**

caf@capitalgovernance.com (949) 231-7147

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# **MEMBER DIRECTORY**

### SERVICE PROVIDERS

Early Joiner	cg/ <sub>Direct</sub>	Canaccord Genuity Direct - Cross-asset Executing Broker & Prime BrokeragJF Sabourin, Managing Director - Head of Canaccord Genuity DirectMontréal, Québecjfsabourin@cgdirect.ca(514) 985-8086	e Member Since 2018	Fibelity clearing canada
	<> CARNE	Carne Group - UCITS/AIFM Management Company Nicola Cowman, Director New York, NY Nicola.Cowman@carnegroup.com (347) 410-0927	Member Since 2019	Figment
	CASTLE HALL The Due Diligence Company	<b>Castle Hall Diligence -</b> <i>Due Diligence: Operations, ESG, Cyber and Risk</i> Chris Addy, <i>Founder &amp; CEO</i> Montréal, Québec caddy@castlehalldiligence.com (450) 465-8880	Member Since 2018	Ē
	CAYSTÖNE	Caystone Solutions Ltd Family Office & Fund Administration ServicesWendy Warren, Managing DirectorNassau, Bahamaswwarren@caystone.com(242) 397-6505	Member Since 2020	FUNDATA
	CIBC MELLON	<b>CIBC Mellon -</b> <i>Custody &amp; Fund Administration</i> Alistair Almeida, <i>Executive Director, Business Development</i> Toronto, Ontario alistair.almeida@cibcmellon.com (416) 643-5126	Member Since 2018	fundserv certainty.
	COACH HOUSE PARTNERS	<b>Coach House Partners</b> - <i>IT Consulting for Alternative Fund Managers</i> Michael Fowler, <i>Founding Partner</i> Toronto, Ontario fowler@coachhousepartners.com (647) 972-1430	Member Since 2018	<b>GDA</b> Capital
	<b>DART</b> FAMILY OFFICE	Dart Family OfficeJackie DoakCayman Islandsjackie.doak@dart.ky	Member Since 2020	Government of Canada Guvernement Canada
	DEALMAKER	DealMaker - Digital Private Placement & Client-Onboarding SolutionsRebecca Kacaba, Chief Executive OfficerToronto, Ontariorebecca@dealmaker.tech(416) 728-5216	Member Since 2019	Hill+Knowlton Strategies
	<b>DEAL</b> SQUARE <sup>®</sup>	DealSquare - Online Private Markets PlatformPeter-Paul Van Hoeken, Managing DirectorToronto, Ontariopeter-paul@dealsquare.io(416) 843-4111	Member Since 2020	🖯 НИТ 8
		DeFiSafety Inc Cryptoasset Risk Analysis ServicesRex Hygate, President Montréal, Québecrex@defisafety.com(514) 515-5983	Member Since 2021	Canada
	DEUTSCHE BÖRSE GROUP	Deutsche Börse Group - Exchange         Craig Dalrymple, Business Development Manager         Chicago, IL       craig.dalrymple@deutsche-boerse.com	Member Since 2020	ITTGndependent Trading Group
	Federation of Mutual Fund Dealers Federation des courtiers en fonds mutuels	Federation of Mutual Fund Dealers - AssociationMatthew Latimer, Executive DirectorToronto, Ontariomatthew.latimer@fmfd.ca(647) 772-4268	Member Since 2020	INNOCOP STRUCTURING + OPERATING ALPHA

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### SERVICE PROVIDERS

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#### Figment - Digital Assets & Staking

Lorien Gabel, CEO & Co-founder

Toronto, ON

Toronto, ON

Toronto, ON

lorien@figment.io

FIS Global - Capital Market Solutions

Jeff d'Avignon, Sr Sales Executive, Cross-Assets Trading and Risk Montréal & Toronto jeff.davignon@fisglobal.com (437) 996-8713

Fundata - Alternative & Traditional Data Aggregation

Jocelyn Courcelles, VP Client Relations & Business Development Toronto, Ontario jocelyn.courcelles@fundata.com (647) 381-1837

Fundserv - Investment Fund Trade Facilitation Platform

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GDA Capital Corporation - Cryptoasset Administration

Joaquim Miro. Chief of Staff Toronto, Ontario (418) 896-2763 joaquim@gda.capital

**Government of Canada -** Consulate General of Canada in New York

Neil Britto, Head of Financial Sector Engagement New York, NY Neil.Britto@international.gc.ca (917) 459-6536

Hill + Knowlton Strategies Canada - Public Relations Firm

Rob Ireland, SVP, National Sector Lead, Financial & Professional Services rob.ireland@hkstrategies.ca (437) 234-4004

Hut 8 Mining - Cryptocurrency Mining

Tanya Woods, General Counsel and EVP Regulatory Affairs tanya@hut8mining.com

ICICI Bank Canada - Indian Securities & Private Equity Deals

Suvendu Panada, Sr. Relationship Manager, C&C Banking Toronto, Ontario suvendu.panda@icicibank.com (416) 578-6143

Independent Trading Group (ITG), Inc. - Trading & Market Making Services Sean Debotte, CEO

Toronto, Ontario seandebotte@itg84.com (416) 583-5824

Innocap - Managed Account Platform

Jonathan Planté, Business Development & Strategic Marketing Montréal, Québec jonathan.plante@innocap.com (514) 390-7918



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KPMG	KPMGPeter Hayes, Partner, Audit, Financial ServicesToronto, Ontariophayes@kpmg.ca(416) 777-3939	Member Since 2019	
mcmillan lawyers   avocats	<b>McMillan LLP -</b> Investment Funds   Tax   Derivatives Jason Chertin, Co-Chair, Investment Funds and Asset Management Toronto, Ontario jason.chertin@mcmillan.ca (416) 865-7854	Member Since 2018	
MERAKI CLOBAL ADVISORS	Meraki Global Advisors - Global multi-asset outsourced trading Michael Ashby, COO New York, NY Ma@merakiglobaladvisors.com (435) 214-0772	Member Since 2019	
N E O	NEO Exchange - Public & Private Listings PlatformMarcus Schlechta, Business Development: Capital Formation, Private MarketsToronto, Ontariomarcus@neostockexchange.com(416) 933-5966	Member Since 2021	
NORTON ROSE FULBRIGHT	<b>Norton Rose Fulbright -</b> <i>Legal Services</i> Michael Bunn, <i>Partner</i> Toronto, Ontario michael.bunn@nortonrosefulbright.com (416) 216-4095	Member Since 2019	
options	<b>Options IT -</b> <i>Managed Platform Provider</i> Robert Strawbridge, <i>VP Head of Canada</i> Toronto, Ontario robert.strawbridge@options-it.com (647) 797-9897	Member Since 2021	
$\triangle$ PENROSE	Penrose Partners - Blockchain ConsultingKerem Kolcuoglu, Managing PartnerToronto, Ontariokerem@penrosepartners.com(905) 541-2309	Member Since 2021	
	Kerem Kolcuoglu, Managing Partner	Since	
	Kerem Kolcuoglu, Managing Partner Toronto, Ontario(905) 541-2309Preqin - Alternative Assets Data, Solutions and Insights Mark Mansour, Senior Associate, Business Development	Since 2021 Member Since	
	Kerem Kolcuoglu, Managing Partner         Toronto, Ontario       kerem@penrosepartners.com       (905) 541-2309         Preqin - Alternative Assets Data, Solutions and Insights         Mark Mansour, Senior Associate, Business Development         New York, NY       mark.mansour@preqin.com       (646) 751 6557         Prometa Fund Services Inc FundSERV & Administration Services         Mike Kalic, Vice President & Chief Operating Officer	Since 2021 Member Since 2021 Member Since	

Thursday, May 5 Attendees from around the world, tête-à-tête sessions for all Table Talks for niche topics - Special Sessions for SFO Family & Pros In-Person - Toronto, Ontario - Limited Capacity (70% allocated)

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### RVICE PROVIDERS

al Advisors - Real Assets Advisor

ak, Vice President, Private Capital Advisory ntario kate.nowak@seraadvisory.com (416) 275-1654

nd Services - Fund Administration

erso	on, Senior Vice President	
io	dmacpherson@sgggfsi.com	(416) 855-7247

ndbox - Interactive Portfolio Construction Tools & Data d, Director

Intario daverudd@sigmasandbox.com (416) 879-6204

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iji, Managing Director & Head of Business Development ssamji@svb.com ntario (416) 505-8652

#### chnologies - Fund Administration

zki, Director, Business Development gvinizki@sscinc.com (416) 435-6402 ntario)

Stroock & Lavan LLP - CFIUS/U.S. National Security Legal Services

Reaves, Part	ner	
on, D.C.	sreaves@stroock.com	(202) 739-2882

#### Services LLC

eonardi, Director and U.S. Head of Capital Introduction NY Joshua.Leonardi@tdsecurities.com (212) 827-6189

m Corp. - DeFi, NFTs, Metaverse, and Staking

uel. Chief Executive Officer ntario

ak@tokens.com

up - Equity, Equity Derivatives, Fixed Income

sca, Vice President, Derivatives Trading & Client Solutions Group Ontario robert.tasca@tmx.com (514) 871-3501

Trading - Outsourced Trading Services

Naga, Senior Managing Director, Head of Business Development (917) 733-5144 jnaga@wtco.com

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For more information on CAASA membership, initiatives, and events, please contact:

**Caroline Chow** 

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